

NAVWS

Annual Report

1 July 2017 – 30 June 2018



**Upon this
common ground
we stand
committed.**



Our only hope is to live by the example of those who have faced our dilemma and have found a way out. Regardless of who we are, where we came from, or what we have done, we are accepted in NA.

Our addiction gives us a common ground for understanding one another.

Basic Text, “How It Works”

NA World Services, Inc.

Annual Report

1 July 2017 – 30 June 2018

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Upon This Common Ground We Stand Committed

A Note from Your World Board

Language can do many things, but it will always fall short of expressing our sincerest gratitude for the opportunity to serve the Fellowship of Narcotics Anonymous—that can only be shown through our actions. Accordingly, every decision we make, every action we take, is guided by our shared commitment to further our primary purpose. It is in this spirit that we strive to contribute to the growth of NA by providing the highest-quality service and support to the Fellowship that we possibly can. Making a reality of our collective pursuit—to carry the message to the addict who still suffers—is the common ground upon which we stand committed and the foundation of NA World Services.

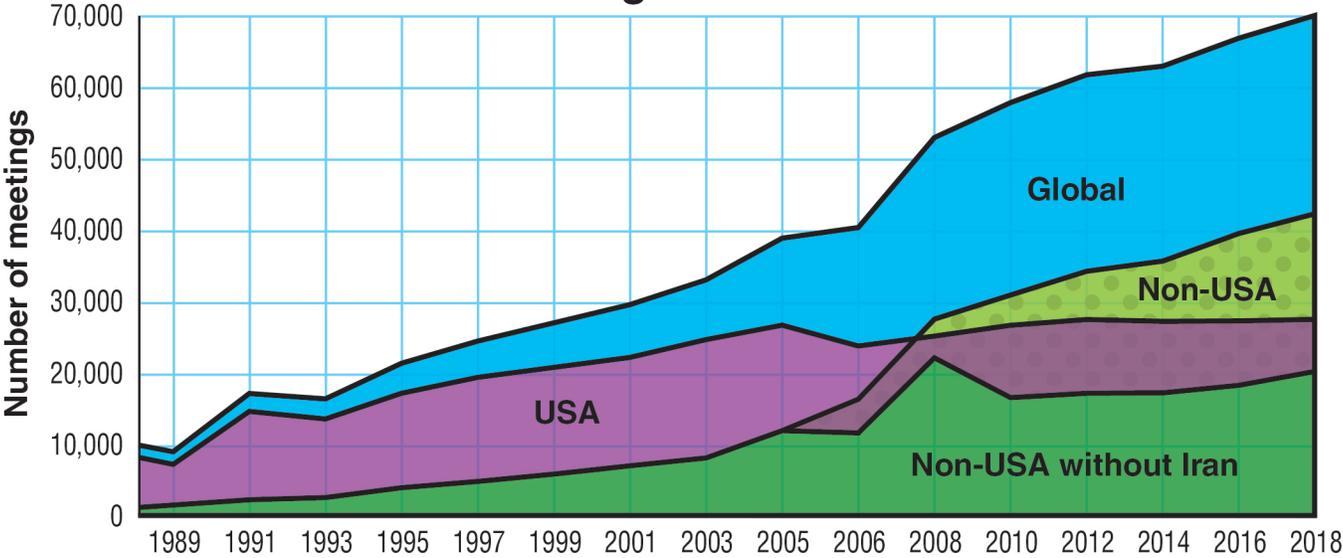
Today, NA is a global Fellowship, but this isn't something that "just happened." The dedication of trusted servants at every level—from the member who shows up to the meeting early to make sure the newcomer has a cup

of coffee and a hug, to the regional delegate who carries the voice of their NA community to the World Service Conference—have contributed to Narcotics Anonymous becoming a bona fide worldwide Fellowship. As a result of these ongoing efforts, we now have over 70,000 meetings in 144 countries, and literature translated into 55 different languages.

The NA Meeting Growth Trend graph below tells the story of our continued growth. As the data show, the number of global meetings has grown nearly 5 percent from the 2016 fiscal year. The most encouraging aspect of this figure is the fact that non-US meetings account for 86 percent of this growth. This type of Fellowship growth means not only that the message is reaching more addicts, but that we continue to become more diverse and multilingual. Today, more than at any other point in our history, addicts outside the US have a chance to find a new way of life through NA.

One of the most important and tangible ways NAWS contributes to fulfilling our primary purpose is by providing NA literature for free or at a reduced cost. This

NA Meeting Growth Trend



assistance is provided mostly to members in hospitals and institutions, and to emerging NA communities that cannot afford to purchase literature. The growing need for free and subsidized literature, combined with our limited resources, has led us to find sustainable solutions to control the production costs over the past few years. The graph below reflects the costs to NAWS of providing free and subsidized literature. As you can see, we have managed to continue the trend of reducing our costs while still being able to carry out this vital aspect of our work.

While these Fellowship development successes are encouraging, our work is never done. New challenges always arise, and there still are communities where NA is both wanted and needed. What's more, we know that having our literature translated into a community's native language is a key element for an NA community to take root. To overcome many of these Fellowship development and translations obstacles, NAWS employs strategic planning to continue to improve our service delivery efforts. We gather data, assess challenges, and plan solutions to work toward a future where, no matter the circumstances, "every addict in the world has the chance to experience our message in his or her own language and culture and find the opportunity for a new way of life."

The *NAWS Annual Report* aims to capture our accomplishments over a single fiscal year (1 July to 30 June) and to offer members a better understanding of our efforts. This year's report includes updates on WCNA 37, information about projects from the previous Conference cycle, a progress report on current projects, and Fellowship support highlights from Ukraine and the Asia Pacific

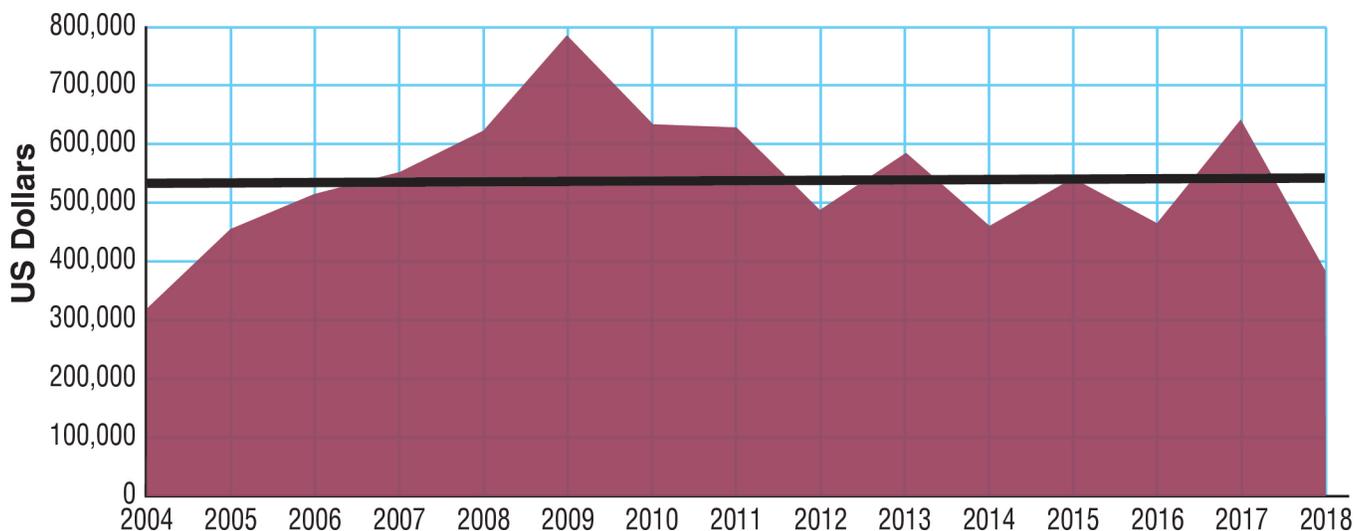
Forum. Additionally, the data from this fiscal year are compared with the figures from previous years so we can see where we are finding success in our service efforts as a Fellowship, and understand ways in which we can deliver services even more effectively.

While the *Annual Report* fulfills our legal obligation to recount our activities, we view this report as something much more meaningful. The Fellowship entrusts us to fulfill our corporate responsibilities in a manner that adheres to our guiding principles. Ultimately, the World Board is responsible to the Fellowship of NA; we strive to report in enough detail to offer transparency and make every effort to communicate effectively with a broad audience. As such, the reader will find financial reports related to all that we've accomplished in the 2018 fiscal year, but we hope this report is more than just words and numbers on a page. We aim to help our members better understand the scope of NAWS' work, how we overcome the challenges we face together, and how our commitment to carrying the message to the addict who still suffers drives our operations. We want our members to know that we are all a part of this process, and that every dollar that comes—whether by contribution, convention registration, or literature purchase—reinforces the advancement of our primary purpose across the globe.

We hope you are as inspired and excited as we are about the Fellowship development that NAWS is able to support, and we humbly thank you for the opportunity to serve.

In gratitude,
Your World Board

Cost to NAWS for Free & Subsidized Literature, 2004–2018



Note: These figures do not include the literature we print and distribute outside of NAWS' regular distribution centers. Those locations include Egypt, Argentina, Russia, and Brazil. With the conversion to a new accounting system, we hope to provide a better picture of this activity in the future.

A Look at Self-Support

When we commit to self-support, we take responsibility for our well-being and our future.

Guiding Principles, Tradition Seven

NA members contribute to our vision in many ways: starting and maintaining meetings, sponsorship, working on local translation committees, and bringing meetings into jails and prisons, to name a few. And the value of our

service efforts cannot be overstated, for without members dedicating their time and energy in pursuit of our primary purpose, NA would not be the global lifesaving Fellowship it is today. Additionally, many of our members know that the combination of human and financial resources works to help further our primary purpose because financial contributions are often necessary to deliver services on both a local and a global level.

For more information on NAWs' income by source, see page 30.

World Board Members

Board Member	First Elected	Term Ends	Location
Junior Odilson Gomez Braz	2008	2020	São José dos Campos, São Paulo, Brazil
Tali McCall	2012	2022	Anahola, Hawaii, USA
MaryEllen Polin*	2012	2022	Old Lyme, Connecticut, USA
Jose Luis Andreu	2016	2022	San Juan, Puerto Rico
Jack Hovenier	2016	2022	Bellingham, Washington, USA
Tim Smith	2016	2022	Darlinghurst, Sydney, Australia
Tana Agostini	2012	2024	Saugerties, New York, USA
Irene Crawley	2012	2024	Westmeath, Ireland
Paul Fitzgerald	2012	2024	Petaling Jaya, Malaysia
Hammed Al-Tamimi	2018	2024	Kuwait City, Kuwait
Lib Edmonds	2018	2024	Christchurch, New Zealand
Yoel Geffen	2018	2024	Ashdod, Israel

Human Resource Panel

	First Elected	Term Ends	
Jim B	2016	2020	North Chicago, Illinois, USA
Veronica B	2016	2020	Husqvarna, Sweden
Nathaneal M	2018	2022	Southport, Queensland, Australia
Craig R	2018	2022	Arnold, Maryland, USA

WSC Cofacilitators

	First Elected	Term Ends	
Mark B	2016	2020	Oviedo, Florida, USA
Daniel C	2018	2022	Salina, Kansas, USA

**In Memoriam*

With great sadness, we report that World Board Member MaryEllen Polin passed away on 6 July 2019. MaryEllen passionately served Narcotics Anonymous for more than 35 years. She was first elected to the World Board in 2012 and was reelected in 2016. A true champion of our message in print, MaryEllen served on the *Living Clean* book workgroup, and she was an active member of the current Spiritual Principle a Day book workgroup until her passing. Her selfless contributions to NA were immeasurable and will continue to make an impact on recovering addicts worldwide. MaryEllen was known for her devotion to her loving family, to mentorship, and to friendship. She will be remembered for her irresistible warmth and penchant for helping others. While our hearts are heavy, our memories are fond, and MaryEllen's loving spirit will live on in the deeds of those she loved throughout the years.

Projects, Workgroups, and Fellowship Discussions



The World Board develops a strategic plan in advance of each World Service Conference. It sets out objectives for the two-year Conference cycle ahead. Project plans, including timelines and budgets, stem directly from the strategic plan and require Conference approval. Decisions at WSC 2018 set the agenda for the projects, workgroups, and Fellowship discussions described below.

Future of the WSC

The Future of the WSC was a project approved by WSC 2016 for the 2016–2018 Conference cycle to address Objective 4 of the NAWS Strategic Plan: Continue work to make the WSC a more effective resource to help achieve the Vision for NA Service.

Three reports were released during the 2016–2018 cycle exploring ways the Conference can effectively serve our collective needs as a Fellowship, use its fair share of Fellowship resources, and allow for productive discussions and decision making.

The first two reports were posted online in the previous fiscal year, and the third report was released in the 2018 fiscal year. After publishing each report, NAWS held a Conference participant web meeting so the Board and Conference participants could discuss the ideas that arose from the reports.

The first and third reports focused on improvements to the WSC decision-making process (find the full reports at www.na.org/future). These ideas were implemented at the 2018 WSC and reshaped how the WSC conducted business; as a result, many Conference participants expressed that this was one of the smoothest Conferences in recent memory.

There will be many opportunities to improve upon what has been recently implemented. Currently, the Board is discussing ways to evolve and improve the new idea proposal process to help make the Conference discussions of those new ideas more meaningful. Finding effective ways for the WSC to help achieve the Vision for NA Ser-

vice is always an ongoing process, and we hope to continue finding success with our efforts.

Survey Says: The Spiritual Principle a Day Book Project

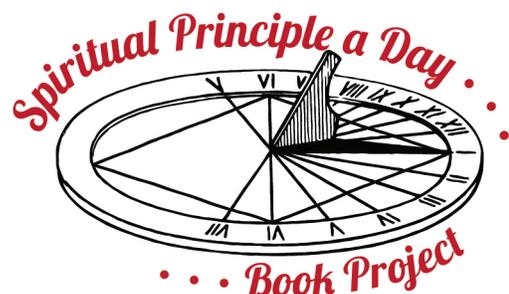
The Spiritual Principle a Day Book Project sprang from the wishes of members expressed in two surveys:

- The 2016 literature survey, distributed as a part of the *Conference Agenda Report*, revealed great interest in a new daily meditation book.
- In 2017, a follow-up survey probed to learn more about what the Fellowship might like to see in such a book. We received 2,715 responses to this survey, and these responses informed the project plan presented in the Conference Agenda Track for WSC 2018 consideration.

The project plan reflects key findings from the 2017 survey. Members want a book that is:

- Focused on application and action
- Less like a horoscope, and more of a useful tool
- Reflective of members' experience and voice, with true-to-life scenarios

The 2018 World Service Conference approved the two-cycle project plan and budget, setting the work in motion. Between the Conference and the end of the 2018 FY, we began creating tools to support a Fellowship-wide writing effort and gathering material that reflects our shared experience. Visit www.na.org/spad for all the latest.



Mental Health/ Mental Illness IP Project



Mental Health/ Mental Illness IP

In addition to the new daily meditation book project, the 2016 literature survey distributed in the *Conference Agenda Report (CAR)* also revealed strong interest in an informational pamphlet (IP) on the topic of mental health. The concurrent passage of a regional motion to create an IP on mental illness at WSC 2016 bolstered support for the development of a Mental Health/Mental Illness IP project plan for consideration by WSC 2018.

Throughout the last cycle, we received over 900 pieces of input from most US states and 28 countries. We found that a majority of members prefer an easy-to-read pamphlet that is warm, welcoming, and empathetic. We received many comments that this pamphlet should address the stigma and shame surrounding mental health issues, and should assure members that this is not an unusual issue among recovering addicts and that recovery is possible in NA. Perhaps the main ideas from the Fellowship for the Mental Health/Mental Illness IP can be summed up by the following piece of input:

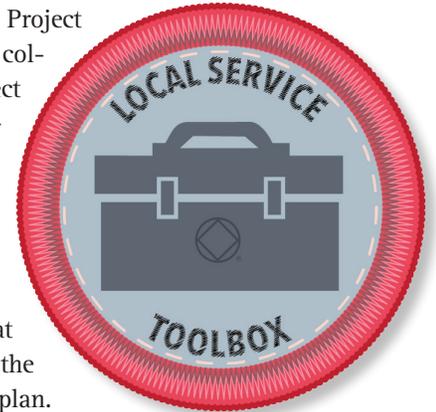
“Although the specifics of mental health recovery in my life may be outside issues (medication, therapy, other treatment options), dealing with my mental health issues and recovery in this arena is as critical to my ability to stay clean and work a program of recovery in Narcotics Anonymous as living powerlessly, surrender, and finding a power greater than me.”

The feedback from the Fellowship informed the direction for a project plan to create an approval draft of the Mental Health/Mental Illness IP. The project plan was included in the 2018–2020 NAWS Strategic Plan and approved at the 2018 World Service Conference.

The workgroup did not meet until the 2019 fiscal year. NAWS News (www.na.org/subscribe) contains updates of their progress.

Local Service Toolbox

The Local Service Toolbox Project was created to produce a collection of tools that reflect our Fellowship’s best practices and experiences in delivering services locally. It was part of the Service Tools project plan approved at the 2016 WSC and was approved again at the 2018 WSC as part of the Training and Tools project plan.

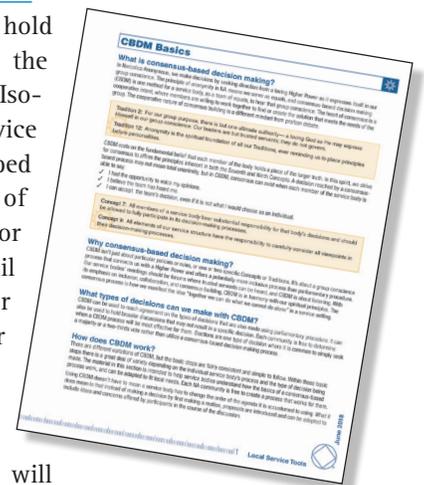


Rather than forming a workgroup for this project, we hold online meetings that are open to any member wishing to be involved, and we use the input from these meetings to create the drafts of these tools. If you would like to participate in this project or want more information, please email toolbox@na.org to be added to the email list.

We began this project with the creation of a webpage and the publication of a survey to determine priorities for local service tools. According to the survey, Consensus-Based Decision Making (CBDM), Rural and Isolated Communities, and Fellowship Development Basics were the three topics that ranked the highest. Input to the 2018 CAR survey and discussions at the WSC showed strong interest in a Group Service Representative (GSR) orientation tool, so we added that to the list.

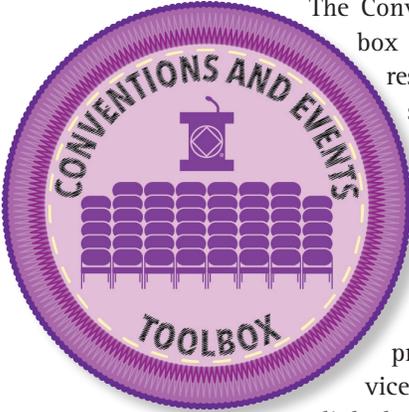
In the previous fiscal year, the first draft of CBDM Basics was posted online for 90 days with a survey for Fellowship input. Throughout the 2018 FY, we continued to compile feedback from online meetings along with other member input to create a draft of CBDM Basics for Board approval. By October 2017, a draft of CBDM Basics was sent to Conference participants for 90-day review and input and was subsequently published. A copy of CBDM Basics can be found here: www.na.org/toolbox.

We continued to hold online meetings for the Serving NA in Rural & Isolated Communities service tool and workshopped the draft at a number of Fellowship events. For updates, please email toolbox@na.org for the toolbox project or ruralservice@na.org for the Serving NA in Rural & Isolated Communities tool, and we will



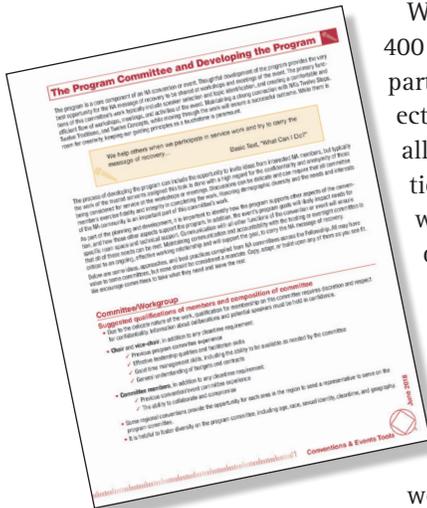
add you to those email lists. Lastly, we would like to take a moment to thank all the members who have participated in this project for their dedication and insightful input. We look forward to developing more service material with your valued participation.

Conventions and Events Toolbox



The Conventions and Events Toolbox was created to develop resources that support the successful delivery of local conventions and events by informing service committees about current best practices and experiences. This project also had the same approval process as the Local Service Toolbox Project, as it was linked to the same project plan.

We began work on this project in the 2017 FY by gathering input and hosting web meetings regarding event programs. This input informed the first draft of The Program Committee and Developing the Program, and we posted this draft for a 90-day review. By the end of the 2018 FY, we completed the program tool (you can find a copy here: www.na.org/conventions), started work on Money Management, and began planning work on the Contracts & Negotiations and Committee Structure & Accountability tools.



We currently have over 400 members interested in participating in the project's work. Our thanks to all those who have participated and to those who have sent locally developed materials. They have proved to be a great resource in putting together the current drafts and addendum material.

To sign up for the web meetings and project news, email conventions@na.org.

Delegates Sharing



The Delegates Sharing Workgroup focuses on fostering unity, familiarity, and understanding among regional and alternate delegates. It was initiated by a regional motion approved by the 2014 WSC, and approved again at the 2016 WSC. The workgroup develops a workshop for the Unity Day held the Saturday before the Conference opens, and it implements a Conference session for attendees to share their experiences in more personal, small-group discussions. One hope is that the Delegates Sharing session will help everyone move through the Conference week with a greater appreciation for their peers and a sense of camaraderie and unity.

The Unity Day held before the Conference is cohosted by NAWS and the local area service committee. It is open to Conference participants and members from local NA communities, so the workshop organized by the Delegates Sharing Workgroup offers opportunities to learn together and exchange service experiences. The workshop for the 2018 WSC was titled "Our Solutions," which was an open forum for participants to focus on successful solutions to NA service challenges.

The Delegates Sharing Workgroup also implemented a creative "speed sharing" session on Sunday evening of the Conference. Participants sat in two rows of chairs facing each other, with 20 suggested get-to-know-you questions—some focused on NA service and recovery and others on personal life and experiences. Participants then paired up to get to know each other, and session



cofacilitators (teams of two regional delegates) coordinated the rotation of participants at timed intervals of two to three minutes. Animated conversation filled the rooms, and as time was called to rotate, many participants ended their conversations with hugs, appreciation for one another, and promises to stay in touch.

Before the session ended, the cofacilitators held a large-group discussion to allow members to evaluate their experience and explore how this session could help them serve at the WSC. The overall assessment was that having a chance to get to know each other on a personal level—regardless of each delegate’s background, culture, or location—was a reminder that the WSC is just recovering addicts coming together in service to support NA’s primary purpose.

Issue Discussion Topics

An Issue Discussion Topic (IDT) is a subject that recovering addicts in NA communities around the world focus on in workshops throughout each two-year Conference cycle. Each new cycle ushers in new IDTs for members to discuss. For the last two Conference cycles, a survey in the *Conference Agenda Report* has offered a list of topics to choose from, enabling members and NA communities to participate in prioritizing the issues that are most relevant to them.

IDTs encourage us to think more deeply about relevant issues and help build unity within our groups and service bodies. These session materials embrace the use of technology to share ideas with the World Board, encouraging attendees to email pictures of notes and other input directly to the Board at worldboard@na.org. This inclusive approach has enabled more members than ever to participate in shaping the Fellowship resources and services that often result from this process.

Below, you’ll find a summary of the three topics explored in the 2016–2018 Conference cycle and some of the ideas received about each IDT. A complete overview of the input is included in the *Conference Report*, which is published shortly before each WSC. Resources to support IDT workshops can be found in a variety of languages at www.na.org/idt.

How to Use *Guiding Principles*

Purpose: To introduce *Guiding Principles: The Spirit of Our Traditions*. As in previous cycles, this IDT is intended to familiarize members with a new piece of NA literature.

Process: Provides an outline of the different parts of the book and focuses the discussion on a few questions from the “In Service” section of the first three Tradition essays in *Guiding Principles*.



Input: This session has been one of the most popular IDTs in recent years, with standing room only reported at several events. During the fiscal year covered by this report, we received input from three workshops.

Much of the input for Tradition One agreed that we demonstrate unity as a Fellowship by applying commonly accepted spiritual principles, and this is shown by strong meetings and the consistent structure of NA as a whole—although it was also acknowledged that there are challenges with ego and room for growth. Some ideas for enhancing or building a spirit of unity include group-based activities, cooperating with other groups and service bodies, inventories, training and mentoring new trusted servants, and reaching out to new members via phone calls and texts. We were also reminded that NA unity is enhanced when we focus on our primary purpose and not on our personal issues.

The questions that focused on the Second Tradition offered a vision of a process that is inclusive, open-minded, and respectful to all participants. Input suggested that an observer would see us as unified (if a little chaotic sometimes) and focused on passionately carrying our message.

When we asked about who was missing when discussing the Third Tradition, a familiar list was offered, including old and young addicts, LGBTQ members, those with physical limitations, addicts with young children, geographically isolated members, women, professionals, and various ethnic and language groups. Some of the outside issues that affect the opportunities for addicts to recover in NA include the stigma of being an addict in some societies, the influence of treatment programs, and the perception of NA as an unsafe place by addiction professionals.



Applying Our Principles

Applying Our Principles to Technology and Social Media

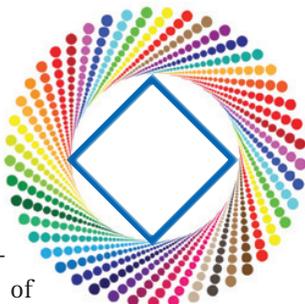
Purpose: To discuss the NA principles that apply to our use of social media and concrete ideas for how to apply them. This topic was one of the two prioritized in the 2016 CAR Survey.

Process: Review available resources to aid discussion of this issue, brainstorm applicable principles, and share about challenges and solutions encountered when using social media as members and service bodies. The small-group discussion section of the IDT focused on the challenges prioritized by those in attendance, asking what principles were lacking and what solutions could be offered. The session suggested closing with an opportunity to share successes and challenges of service bodies using social media as a PR tool, and reminded everyone of the project “Social Media as a PR Tool,” adopted at WSC 2016.

Input: While we received only eight pieces of input during this fiscal year, members identified a wide range of applicable, and sometimes missing, spiritual principles. Unsurprisingly, anonymity was mentioned in every list. Some of the prioritized challenges included protecting personal anonymity; the presence of outside issues, personal opinions, and abusive behavior when using social media platforms; and challenges with using existing resources and creating Fellowship-wide guidelines. Solutions shared centered on the application of personal recovery principles, educating ourselves and others on how to use social media and how to apply the Traditions to its use, and creating new resources to provide guidance. Please send us your workshop results and personal input on all Issue Discussion Topics.

Atmosphere of Recovery in Service

Purpose: This session aims to improve our sometimes challenging atmosphere in service meetings by discussing what spiritual growth and fulfillment mean to us personally, and ways to encourage others to serve and nurture an atmosphere of



recovery in service. This topic was also prioritized by the 2016 CAR Survey.

Process: The final focus of the discussion session was influenced by a regional proposal asking that it be based on the second bullet point from A Vision for NA Service: “Every member, inspired by the gift of recovery, experiences spiritual growth and fulfillment through service.” The small-group discussion section of the session again asked attendees to focus on concrete ways to encourage change in this area. The session closed with an opportunity to fill out an action card by answering the question, “What actions will you take to revitalize the service culture in your NA community?” Sharing these with the Board has proved particularly popular.

Input: Again, we received more input on this topic than any other during this fiscal year from ten workshops submitting a total of 50 action cards, making this still one of the most widely discussed topics in recent cycles. Much of the input offered thoughts about service as a way of experiencing gratitude and growth in recovery, and many members stressed the importance of mutual respect and goodwill. Some of the practical ideas to achieve a positive service atmosphere included creating and adhering to simple and realistic guidelines, clear reporting, and the effective handover of service positions so new trusted servants are well prepared. Many of the action cards we received talked about the importance of encouraging others to get involved, modeling positive behavior, and practicing principles before personalities.

Topics for the 2018–2020 Conference Cycle

We surveyed members’ interest to help determine IDTs for the 2018–2020 cycle. High-interest topics were determined at WSC 2018 as follows:

- Attracting Members to Service
- Carrying the NA Message and Making NA Attractive
- Drug Replacement Therapy (DRT) and Medication-Assisted Treatment (MAT) as It Relates to NA*

Resources to support local discussions can be found online at www.na.org/jdt.

*The Board notified the 2018 WSC that most likely there would be a third IDT. At the Board meeting in June 2018, we decided to add Drug Replacement Therapy/Medication-Assisted Treatment as It Relates to NA.

Fellowship Development and Growing NA

Individual members, groups, and service bodies all around the globe foster Fellowship development and NA growth. With this in mind, everything we do at NAWS is guided by A Vision for NA Service, and we are grateful for the opportunity to support these worldwide NA communities in their Fellowship development efforts.

This section captures some of this work, including profiles of Fellowship support in Ukraine and the Asia Pacific Forum, a translations update, the latest from our Public Relations Team, and the essential services that make up the infrastructure for so much of our work: Fellowship services, communications, information technology, and production and distribution.

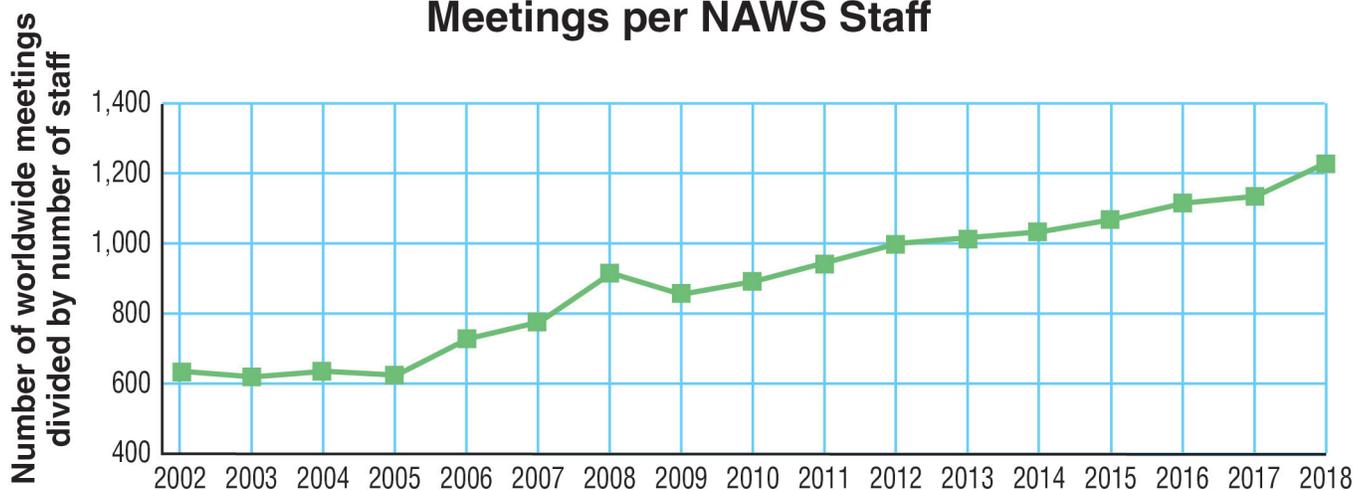
As we have reported before, the level of NAWS staffing continues to remain consistent over the years, and this fiscal year is no different. We have employed between 50 and 60 special workers worldwide for the last 13 years. The Fellowship as a whole has seen dramatic growth over this same period without a corresponding increase in the number of NAWS staff outside of Iran. To get a sense of why our human resources seem stretched, we divided the number of meetings by the number of NAWS staff over the last 15 years. As you will see in the graph below, the number of meetings per staff was just above 600 in 2003. Today, however, the current meeting-to-staff ratio is nearly twice what it was in 2003.

Fellowship Support

NA World Services receives requests from zonal forums, service symposiums, regional learning days, and other events to support the efforts of various NA service bodies all over the world. A vast majority of what NAWS facilitates in response to these requests includes sessions related to current projects, Issue Discussion Topics workshops, and updates on NAWS activities, as well as planning and service workshops. In addition, we assist emerging NA communities with everything from providing literature to supporting the development of their service structure, and whatever else may be needed in between.

When NAWS supports the requests of the Fellowship, World Board members and NAWS staff can collaborate with members from various NA communities, and we are better able to realize A Vision for NA Service. Bringing together members who would not otherwise have the opportunity to interact creates the opportunity to network, share best practices, collaborate, build trust and goodwill, and serve more effectively. What's more, our travels strengthen communication between the Fellowship and NAWS, and input from these opportunities helps to inform the NAWS Strategic Plan.

Meetings per NAWS Staff



Fellowship Support 2017–2018

NAWS Participation at Zonal Forums and Other NA Events

Event/Location	Workshops Held
September 2017	
Canadian Assembly (CANA & CCNA) – Calgary, Alberta, Canada	NAWS Update, How to Use <i>Guiding Principles</i> IDT, Atmosphere of Recovery IDT, Conventions and Events, Public Relations and Fellowship Development, Technology and Social Media IDT, and Welcoming All Members
So Cal Spanish-Speaking Convention – Anaheim, California, USA	Atmosphere of Recovery IDT
European Delegates Meeting (EDM)/ECCNA – Portimão, Algarve, Portugal	Mental health IP, and participated in zonal meeting
NE Region of Brazil Convention – Natal, Rio Grande do Norte, Brazil	Building Strong Home Groups, Technology and Social Media IDT, current NAWS activities, Public Relations, and Planning Basics
October 2017	
Western Service Learning Days – Seaside, California, USA	NAWS Update, How to Use <i>Guiding Principles</i> IDT, Atmosphere of Recovery IDT, Conventions and Events, Public Relations and Fellowship Development, Legal Entities and RSCs, and Welcoming All Members
Northeast Zonal Forum – Iselin, New Jersey, USA	Future of the WSC
Latin American Zonal Forum & Latin American Convention – Viña del Mar, Chile	Atmosphere of Recovery IDT, Technology and Social Media IDT, and How to Use <i>Guiding Principles</i> IDT
November 2017	
Mid-America Service Assembly (virtual)	Atmosphere of Recovery IDT
Iran Region and Middle East Workshop – Dubai, United Arab Emirates	How members from Arabic- and Farsi-speaking Middle East can better collaborate and how NAWS can help, Arabic Language Translation Committee workgroup, and local PR day
Kuwait Women Fellowship Development Workshop – Kuwait	A session was held with members concerning local efforts for women seeking recovery.
December 2017	
Rocky Mountain Zonal Forum – Billings, Montana, USA	CAR workshop
Multi-Regional Learning Event – Manchester, New Hampshire, USA	CAR workshop
Bergen Area Convention of NA – Whippany, New Jersey, USA	CAR workshop
January 2018	
Tri-State Regional CAR Workshop (virtual)	CAR workshop
Nassau Area Convention of NA – Melville, New York, USA	CAR workshop
Chicagoland Regional Convention – Chicago, Illinois, USA	PR Day with an afternoon focused toward professionals, CAR/CAT workshops
Western States Zonal Forum – Fairbanks, Alaska, USA	CAR/CAT workshops
Midwest Zonal Forum/Multi-Region CAR/CAT Workshop – Lancaster, Ohio, USA	CAR/CAT workshops

Autonomy Zonal Forum – Washington, DC, USA	CAR/CAT workshops
Southern Zonal Forum – Nashville, Tennessee, USA	CAR/CAT workshops
Afri-can Zonal Forum – Zanzibar and Dar es Salaam, Tanzania; Cape Town, South Africa	Atmosphere of Recovery IDT, intro to the PR pamphlet, How to Use <i>Guiding Principles</i> IDT, Technology and Social Media IDT, Trusted Servant Roles and Responsibilities, NAWS Update, Public Relations and Fellowship Development, NA Service Structure Presentation workshop, Building Strong Home Groups, Fourth and Fifth Concepts workshop, Traditions 11 and 12 workshop, NAWS project update, and CAR workshop
Bangladesh Workshop – Chittagong, Bangladesh	Building Strong Home Groups, Building a Strong ASC, H&I Basics, PR Basics, Technology and Social Media IDT, Atmosphere of Recovery IDT, and NAWS Update
India Workshop – Imphal, Manipur, India	How to Use <i>Guiding Principles</i> IDT, Translations, H&I Basics, PR Basics, Technology and Social Media IDT, Atmosphere of Recovery IDT, and NAWS Update

February 2018

Plains States Zonal Forum – Lubbock, Texas, USA	CAR/CAT workshops
Southeastern Zonal Forum – Atlanta, Georgia, USA	CAR/CAT workshops
Mid-Atlantic Regional Learning Conference – Lancaster, Pennsylvania, USA	NAWS Update, CAR/CAT workshops
Knoxville/Volunteer Region CAR/CAT Workshop (virtual)	CAR/CAT workshops
Region 51 Virtual Meeting	CAR/CAT workshops
European Delegates Meeting – Thessaloniki, Greece	Participated in zonal meeting
HOW Regional CAR Workshop – Paulinia City, São Paulo State, Brazil	CAR workshop
Asia Pacific Forum and Thai Convention – Bangkok, Thailand	NAWS Update, Introduction to the WSC, Future of the WSC, CAR workshop, FIPT, Public Relations, Concepts 4 and 5, and Translations

March 2018

Central California Region Annual Assembly – Posey, California, USA	CAR/CAT workshops
Bolivia Regional Convention – Cochabamba, Bolivia	PR presentation, Unity: First Tradition, and Atmosphere of Recovery IDT (NAWS funded for local facilitation)

April 2018

Zanzibar Workshop – Pemba Island, Zanzibar	Atmosphere of Recovery IDT, Effective Leadership, Group Trusted Servants, H&I Basics, Sponsorship, The Benefits of Service, and What Is an NA Group? (NAWS funded for local facilitation)
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June 2018

Annual Assembly Russian-Speaking Zonal Forum – Respublika Bashkortostan, Russia	Literature production and distribution
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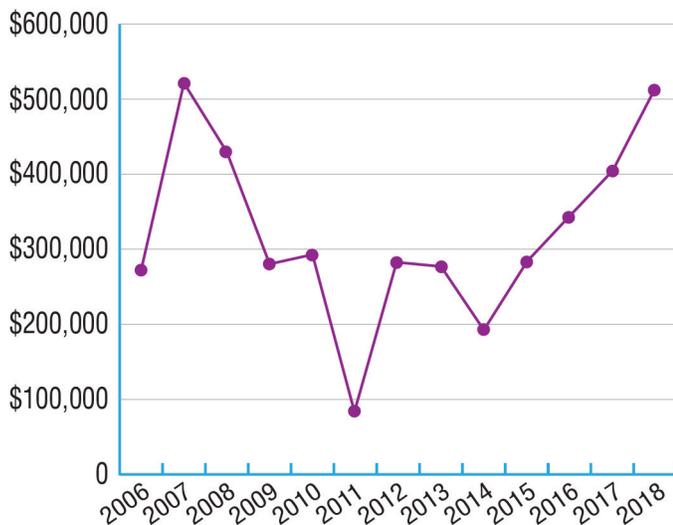


Not only does each trip come in response to a request from an NA community, but we also plan collaboratively with the members best positioned to assess their own needs. In turn, this collective effort improves our capacity to serve and reach the addict who still suffers, and reminds us that we carry the message much more effectively when we work together.

Fellowship support continues to be a priority, especially where NA remains relatively new, where it may just be gaining a foothold, or where—for a variety of reasons—NA communities might benefit from NAWS support. Although time and money constraints mean we must decline some requests, the preceding table catalogs all of the events attended and workshops conducted this fiscal year.

Additionally, one can say that just about everything NAWS does is related to FD. After all, most of our efforts focus on supporting groups and members as they carry the message of recovery to make the program more available to addicts across the world, and we believe these investments of our human and financial resources reflect our values. More often than not, these endeavors are long-term commitments with slow but positive growth, and we can't always neatly package the results within a given fiscal year, or even within a single country. On the other hand, there are certain milestones in emerging NA communities as well as the journey to reach such landmarks that we can highlight within a fiscal year. And with that, we offer two notable highlights: one profile of NAWS' support in Ukraine, and another in the Asian Pacific Forum.

NAWS Workshop Expenses 2006–2018



Nurturing Growth in Ukraine

The road to sustainable Fellowship growth is nothing if not challenging for most emerging NA communities around the world. Often these communities must overcome many cultural, geopolitical, and technological obstacles, all while dealing with limited access to resources. At the same time, persevering in spite of such challenges is a large part of what can make this Fellowship development process so rewarding—and this has certainly been the case with Ukraine. In fact, one of the most remarkable aspects of Fellowship development in Ukraine is the significant Fellowship growth despite the political upheavals there in recent years. That's why we're excited to highlight NAWS' activities in Ukraine. We support Fellowship growth and sustainability in this region by providing literature, collaborating on NA events, and maintaining ongoing communication.

Like many developing NA communities, NA in Ukraine started with the service of local members carrying the message to addicts in their community. Accordingly, NAWS began supporting these efforts by assisting with literature—an endeavor made possible only by Fellowship contributions. But helping an emerging NA community with literature is only part of the story, and a relatively easy part at that, for we regularly provide literature to developing NA communities. What NAWS could not give NA in Ukraine was the hard parts: steadfast focus of the local translation committee (LTC) to translate NA literature into Ukrainian; willingness of members to travel by car or train for six hours to attend a literature conference; and prudence to continually reinvest proceeds from literature sales into Fellowship development until a stable service structure emerged. These are but a few of the ways NA in Ukraine has worked toward Fellowship development, and throughout this process we have witnessed this community working together to carry the message and foster unity.

NAWS has also supported recent events in Ukraine. In 2016, WB and NAWS staff traveled to the first Ukraine convention in Kiev, which provided an opportunity to engage with this NA community in a meaningful way. The convention was such a success that proceeds from the event allowed Ukraine to partially fund their delegate for the first time to the European Delegates Meeting! More recently, NAWS participated at the First Ukrainian Literature Conference in Dnipro in April 2019, where we conducted a series of workshops designed to help trusted servants create deeper connections to NAWS' resources and bolster peer support and mentoring. One of the most inspiring sentiments expressed by the attendees at this conference was that these members wanted to explore ways to repay NAWS for past assistance with literature. These events highlight the pursuit of self-support and Fellowship development reinvestment from NA in Ukraine, as well as the



Workshop at First Ukrainian Literature Conference, Dnipro, Ukraine

willingness of the local members to work with NAWS to build a stronger sense of community and allow for greater collaboration to keep their progress going strong!

Ultimately, the goal of these support efforts has been to jump-start sustainability by assisting the Ukrainian NA community in ways that help the local members become the driving engine for a flourishing service structure. While coordination between the Ukrainian NA community and NAWS has helped Fellowship development in this part of the world, the success of these joint efforts has relied on effective communication and the consistent willingness of the local trusted servants to go the extra mile to nurture Fellowship growth.

Today, Ukraine has active Public Relations, Hospitals & Institutions, and Literature Translation Committees, not to mention the service workshops that are now being conducted by local Ukrainian service bodies. With all of these efforts, Ukraine has developed into a region with

more than 290 weekly meetings and thriving services. Another measure of their growth and success in developing their community is the fact that Ukraine was one of three regions seated at the 2018 WSC. We look forward to their young and enthusiastic members within the region bringing a unique perspective from Eastern Europe to the Conference.



PR sign in subway in Kiev, Ukraine

Nurturing Growth in the Asia Pacific Forum

NAWS Fellowship development efforts take place in NA around the world, so when we feature some of the success stories in the *Annual Report*, it's natural to focus on results within a particular community. But now and then, the rewards of our joint efforts with different NA communities seem to bloom simultaneously in different parts of an entire zone. With that, we turn our focus to the Asia Pacific Forum (APF). As we looked back at this fiscal year to take stock of Fellowship development in this part of the world, we were inspired by what we found: substantive Fellowship development progress as a result of translated Basic Texts and PR efforts in multiple NA communities across the APF.

Naturally, most Fellowship development activities take place at the local level, and this is especially true of translations. Local translation committees (LTCs) coordinate with NAWS throughout the entire translations process to ensure that the fidelity of the NA message is carried in the community's native language. Every time this critical aspect of Fellowship development is furthered, more addicts have a chance to hear the lifesaving message of Narcotics Anonymous—after all, isn't that what service is about? That's why it's no surprise when we hear accounts of members in Jakarta, Indonesia, going from island to island to distribute the recently published Basic Text in Indonesian. To help put that into perspective, Indonesia is composed of more than 17,000 islands. As a Fellowship, we also get to share in the collective excitement of Malaysia as the 2018 FY finally saw the Basic Text published in Bahasa Melayu.



Distributing literature in Batam, Indonesia



The Bahasa Melayu Basic Text distributed to GSRs at the Malaysia ASC

In November 2017, the NA Shanghai group invited NAWs to Shanghai to support a town-hall-style meeting. At this event, the executive director of NAWs was able to offer guidance and share his experience, strength, and hope about Fellowship development with this emerging community. The value of bringing communities together in China with this type of face-to-face support (some attended via phone with translations) cannot be overstated, for it is these intimate interactions that foster unity and strengthen relationships among members and groups in China, as well as with NAWs. Perhaps the biggest connection NAWs was able to make with NA in China was reinforcing the concept that nothing helps an NA community develop like having literature in its native tongue. Incidentally, this visit to China in the 2018 FY coincided with the LTC's final efforts on the Chinese Basic Text, and we are thrilled that Chinese addicts now have this vital piece of literature published in their language as of May 2019.

Even though these translations milestones are truly something to be excited about, they are still only part of a bigger picture. Much Fellowship development also takes place by working with organizations and individuals outside our society of recovering addicts. These activities often include meeting with government entities, treatment professionals, and correctional institutions to help them build an understanding of NA. Efforts to reach outside NA to professionals and institutions that frequently deal with addicts are vital to Fellowship growth because many of our future members will come into contact with these individuals and organizations. The simple fact is, if NA isn't known as a viable path of recovery to those outside of

our meetings, many addicts may never benefit from the therapeutic value of one addict helping another.

To demonstrate the impact of translated literature and coordinated PR efforts, we turn to Thailand. In the 2016 *Annual Report*, we examined Fellowship support in the Thai NA community and found that English-speaking meetings were doing well, but there were still many struggles for the local Thai-speaking community. Meetings of Thai speakers would spring up from time to time, only to be preyed upon by drug dealers or squeezed out by government crackdowns on addicts. Around the same time, the Thai LTC had been hard at work, and the Thai Basic Text had just been published, which was a great start.

In 2018, NAWs collaborated with the Thai NA community to help them prepare for a PR presentation to Thai government officials and healthcare professionals at their convention. This event was a tremendous step toward NA gaining credibility in Thailand, with one healthcare professional describing NA as the missing piece in treatment for addicts in Thailand. Over the last two years, such coordinated PR efforts with NAWs, along with the newly



Public relations presentation for professionals at Thai convention



Members are welcomed to Thai convention

published Thai Basic Text, seem to have given Fellowship development and membership growth in Thailand a boost, especially in Chiang Mai and Bangkok.

Alongside these PR efforts, Thai Public Information and Hospitals & Institutions service committees have been hitting the ground hard, traveling thousands of kilometers to do presentations in schools, hospitals, and prisons, which has led to an increase of Thai-speaking meetings. There has been such a turning point as a result of these efforts that Thai trusted servants were invited to set up a meeting inside a women's penitentiary in Bangkok. For an inspiring firsthand account of this journey, check out the APF newsletter, issue #50, and read "8,000 Kilometers and Counting" (www.apfna.org/newsletter). While this progress in Thailand is exciting, it is still a slow and steady process. But Fellowship development doesn't happen in one day, so remember—easy does it.

Translating the NA Message

This year saw the NAWS Translations Team in high gear again, readying locally generated translation projects for publication. At midyear, we had 38 projects on the typeset list alone, meaning those projects had undergone the process of assuring conceptual fidelity with the NA message. Having made it to the typeset list also meant that the publication standards of those languages were applied and reviewed by the respective local translation committees (LTC). Once an item is typeset, it is reviewed once more by a professional proofreader and a staff person and, if there are no further edits, it goes to the production queue. All of this is in addition to the dozens of projects still making their way to the typeset list at any given time. The following anecdotes highlight a few projects that made—or are making—their way through the NAWS translations process.

Through this year, the Slovenian LTC worked hard to submit the IPs needed to complete *An Introductory Guide to Narcotics Anonymous*. Several of the ten IPs contained in the *Introductory Guide* had already been published, and naturally the Slovenes wanted to complete the project. They also wanted to translate the White Booklet, and thus decided to work on both projects at the same time. They completed all of the initial translation work needed for the White Booklet by the summer of 2017, and IP #6 was published that December. While the White Booklet was being proofread and typeset, the LTC completed most of the "heavy lifting" on the IPs still needed for the *Introductory Guide*. The White Booklet was published in June 2018, and five more IPs were in the production pipeline.



The project the Arabic LTC chose to work on during this time was *It Works: How and Why*. This book has been in high demand across the Arabic-speaking world since the *Step Working Guides* was published. There are 22 nations in which Arabic is the primary language, so *It Works* will be useful to many addicts across the Middle East and North Africa. Unfortunately, this project had a setback due to missing essential diacritical or accent marks that Modern Standard Arabic requires. This occurrence is not unusual in other languages as well, since LTCs tend to translate colloquially and accent marks are often omitted. In readying each project for publication, NAWS hires professional proofreaders for that language who make sure all the necessary accent marks are in place and who correct spelling, grammar, and other punctuation. *It Works: How and Why* in Arabic will be available in the coming year.

While this may seem like a small achievement to some, the production of the Afrikaans keytags made a big splash in South Africa this year. Keytags are an integral part of the NA Fellowship experience, often from our very first meeting where we may have received a Welcome tag. And it was the magic of “welcome” that made

getting the next keytag and the one after that, and so on, mighty attractive. It was a tremendous joy and inspiration for the Afrikaans-speaking

community to experience the different-color keytags in their own language. And keytags were no exception when it came to using a proofreader, who helped to assure the spelling and grammar were consistent with the publication standards of Afrikaans.

The availability of the keytags created a special moment for the Afrikaans NA community of South Africa.

These are but a few of the stories the NAWS Translations Team could share from year to year. As LTC members pore over the English literature they are working on to translate into their own language, it is common for a shift to take place in their recovery. This is due to the service of talking about and contemplating the NA message in written form and how that may be best expressed in their own language and culture. Gaining an intimate relationship with the ideas and concepts inherent in our literature creates a shift in perspective that has the power to change a person. Local translation committees provide this opportunity for members fortunate enough to serve on an LTC.



Public Relations in Fiscal Year 2018

PR efforts at every level of the NA service system contribute to the pursuit of our primary purpose. PR committee members deliver presentations, supply literature, staff booths at professional events and health fairs, and arrange for posters, billboards, and public service announcements to inform the public and professionals about NA. When the public sees NA as a viable and credible means of recovery, more addicts find their way to our meetings.

Nearly half of our members attended their first meeting because a treatment facility or counseling agency referred them to NA. And in the US, the practices of medication-assisted treatment (MAT) and drug-replacement therapy (DRT) continue to rise, as it is no longer limited to treatment centers; it is now becoming common within many corrections facilities and drug courts. We may want to be mindful that members need to take the time to welcome these potential members; otherwise, we could lose a generation of membership. The National Institute of Drug Abuse (NIDA) continues its efforts to discover a vaccine to eradicate addiction and to find a medication to treat cocaine and crystal meth addictions.

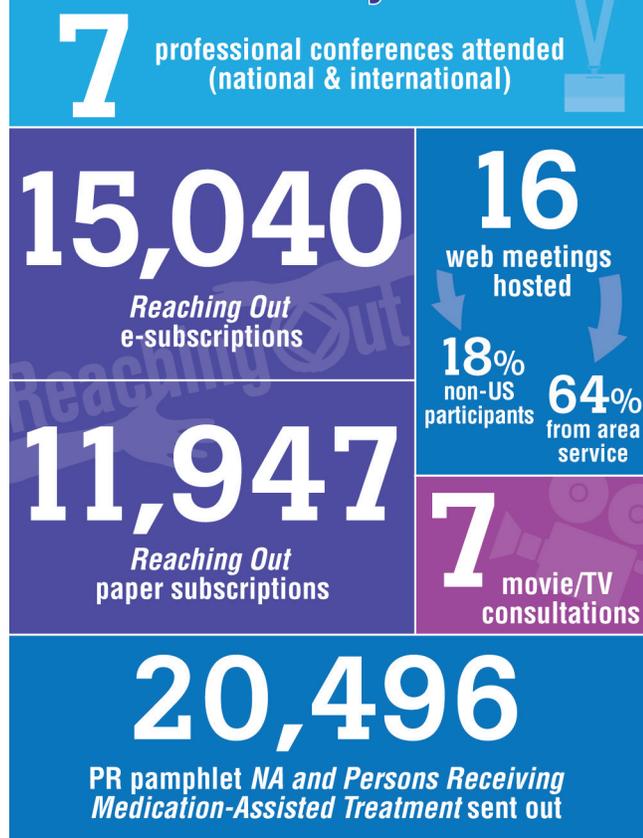
For this reason, our PR efforts to reach out to professionals and organizations that regularly come into contact with addicts and let them know that their clients are welcome in NA are more important than ever. The PR pamphlet *Narcotics Anonymous and Persons Receiving Medication-Assisted Treatment* supports these efforts with information for professionals. It clearly states that abstinence is not a prerequisite for membership; a person simply needs a desire to stop using. Tradition Three guides us to welcome all addicts to our meetings and to help them gain a sense of hope and belonging.

Public relations committees around the world perform much of this important service work. As illustrated by the following highlights of the 2018 FY, NAWS engages in PR to support the work of NA's areas, regions, and zones by providing relevant tools and networking opportunities, as well as attending to matters of a broader scope, including government and media relations, zonal planning, and national or international conferences.

NAWS PR Web Meetings

One of the many ways technology enables NAWS to deliver services and communicate with the Fellowship more effectively is with web meetings. NAWS hosts regular public relations web meetings to provide an opportunity for members to come together and share their experiences with PR, H&I, and inmate step writing, as well as to share best practices. These meetings are member-driven and foster engaging

Public Relations by the Numbers



conversation with diverse input from members all over the world. In the 2018 FY, we hosted three such web meetings, which has allowed us to continue to build robust and supportive networks brimming with passion and expertise.

In addition to the regular web meetings, the Fellowship Development and Public Relations project plan approved at the 2016 WSC gave rise to an ongoing series of NAWS-hosted web meetings for zones all over the world. The goal of these web meetings is to foster collaboration among service bodies and assist with the zones' public relations work as a key contributor to Fellowship development efforts. As a result, we have seen a marked increase in PR and H&I services delivered by zones, and we are excited to continue to facilitate collaboration and growth in this area.

Conferences

Along with supporting Fellowship PR service delivery efforts, NAWS continues to establish and develop relationships with professionals who work with addicts by attending national and international conferences. Our presence in exhibit halls provides important opportunities to build NA's reputation by interacting with thousands of professionals and informing them about NA over the course of a few days. We demonstrate NA's viability and give professionals more confidence in sending their clients to our meetings.

In the 2018 FY, we attended the following annual conferences:

- National Association of Drug Court Professionals (NADCP)—July 2017, May 2018
- National Conference on Alcohol and Addiction Disorders (NCAAD)—August 2017
- International Society of Addiction Medicine (ISAM)—October 2017
- International Federation of Non-Governmental Organizations for the Prevention of Drug and Substance Abuse (IFNGO)—November 2017
- American Society of Addiction Medicine (ASAM)—April 2018

More PR Highlights

PR Week – The 2018 WSC approved Motion #12 which called for NAWS to establish a PR week—a common week every year for the Fellowship to hold events simultaneously and work together to further PR and PI efforts worldwide, beginning in 2019. The first PR week will be 3–9 June 2019. For more information, please visit www.na.org/pr_act.

Phoneline Basics – The service material handbook *Phoneline Basics* was approved by the Board and made available for members in June 2018. This handbook is designed to help service bodies evaluate resources, choose a helpline provider, train and prepare helpline volunteers, and coordinate services in a way that makes local help-lines more successful. To view a copy of this handbook online, visit www.na.org/handbooks.

Membership Survey – We implemented a membership survey at WCNA 37 in Orlando, and we received 10,796 completed surveys from that event. Simultaneously, we put the membership survey online for four months, and we received an additional 17,699 completed surveys, for a total of 28,495. This is the largest return for a membership survey to date! Thank you for your participation.

Basic Services

The basic purposes of our world services are communication, coordination, information, and guidance. We provide these services so that our groups and members can more successfully carry the message of recovery and so that our program of recovery can be made more available to addicts everywhere.

A Guide to World Services in NA

While Conference-related work is cyclical in nature, revolving around the timeline of our biennial World Service Conference, a great deal of the work at NA World Services is steady and ongoing. Each team at NAWS provides essential services that aim to meet the needs of the

Fellowship for “communication, coordination, information, and guidance.”

Fellowship growth, combined with increased ease of access through technology, has prompted us to build capacity in each of these areas, expanding our reach in ways unimaginable just a decade or two ago. We respond to more requests and inquiries than ever before and get literature into the hands of those who need it with greater efficiency. Our growth as a Fellowship and our ability to meet growing demands seem like our founders’ dreams becoming a reality. We’ve grown from one office in the US to our current configuration: a center of operations in the US with branch offices in Belgium and Iran, distribution centers in India and Canada, and the indispensable work of regions and zones making this all possible. You’ll find specifics about our “basic services” in the 2018 fiscal year in the sections that follow.

Fellowship Services

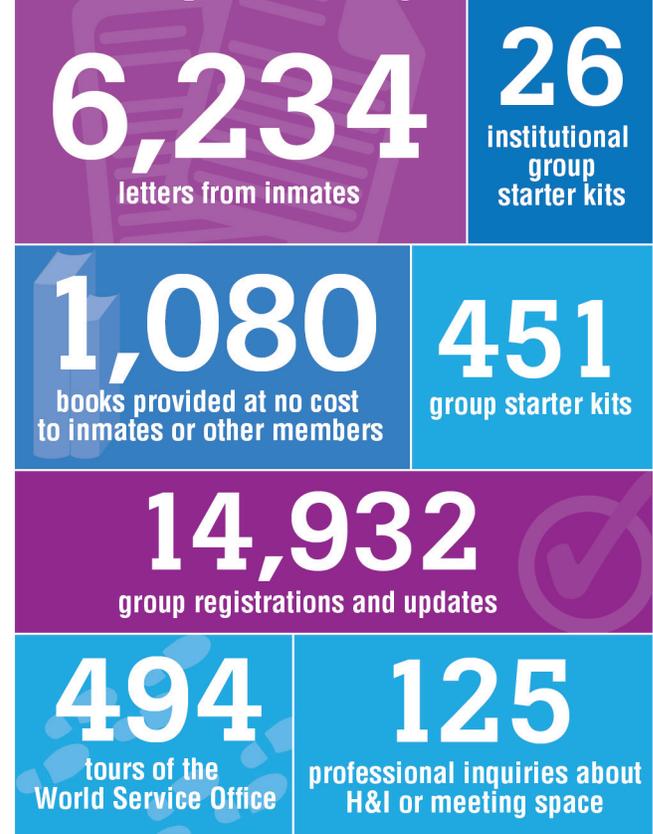
Our Fellowship Services Team serves as the first point of contact when someone writes or calls NA World Services for something other than ordering literature or translations. We get hundreds of requests and inquiries each week from members and the public. These come from inmates requesting literature, trusted servants seeking to understand and apply Traditions and Concepts, family members and government officials looking for solutions to addiction, and members trying to solve problems at the local level, among others.

We respond by providing resources and information. We cite literature, suggest readings, and share anecdotes and observations that recount what has worked elsewhere—our collective experience, strength, and hope. We send meeting starter kits and literature to members requesting such support—many of them behind bars. We connect members with the wealth of resources available at www.na.org, linking to specific handbooks, service pamphlets, bulletins, and recovery literature.

With increasing frequency, we are contacted by clergy members, interested family members of addicts, municipal government officials, and healthcare professionals about starting meetings. We put them in touch with local trusted servants for follow-up, opening the doors for public relations opportunities and/or new possibilities for meeting facilities. We thank all local trusted servants for their partnership in dealing with these requests for meetings and H&I. Your service is an integral part of carrying the NA message to the addicts who still suffer.

The data tell the story, revealing how we have directed resources—human and financial—to respond to the needs of the Fellowship, and how that’s changed over the past few years.

Fellowship Services by the Numbers

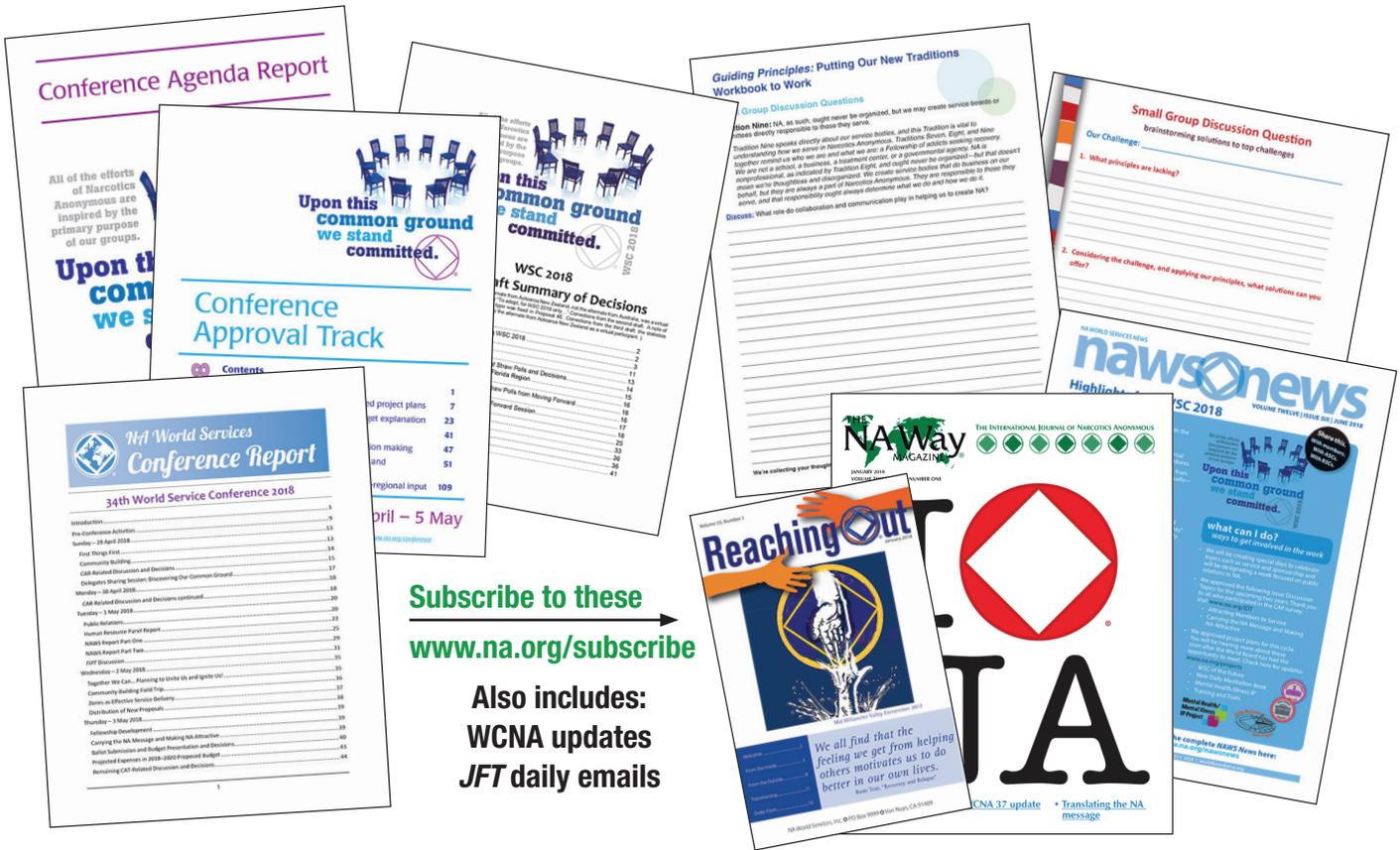


Communications

The Communications Team functions primarily as a conduit of information between the World Board and the NA Fellowship. We use every avenue available to hear from the Fellowship—surveys, workshops, web meetings, project input, calls, emails, Issue Discussion Topics, regional reports, zonal meetings, and more. We compile, categorize, summarize, and illustrate all of that member input so the Board can effectively make decisions based on the Fellowship’s needs and ideas.

In turn, the Communications Team listens to the Board and, with their direction, drafts a variety of reports and correspondence to help keep the Fellowship informed. Some of this communication includes eblasts and memos from NAWS as well as session materials at the many workshops we conduct throughout the year, even summaries of World Service Conference sessions. Another important aspect of this communication includes publishing NAWS periodicals and Conference reports, all of which can be found at www.na.org.

As we continue to shift our primary distribution methods from paper to electronic copies, we encourage anyone who is interested in subscribing to our periodicals to visit



www.na.org/subscribe and sign up. If you subscribe electronically to at least one of the three quarterly publications, you'll also get an email notification when the various Conference reports are distributed and posted as well as other important updates like when project material is posted for review or when the World Convention goes on sale.

NAWS Technology

NAWS technology supports every aspect of A Vision for NA Service and is indispensable for the bulk of our work. Our communication, publication, sales, accounting, and translations efforts all rely on technology. Technology is also essential to the effectiveness of the World Service Conference and the World Convention of NA.

Our ability to keep pace with advancements in technology continues to be constrained by our limited resources. Operating within these constraints frequently leads us to practice extraordinary discernment as we evaluate which technologies will add value to our work and determine which investments offer the biggest “bang for the buck.” To inform these decisions, we completed a comprehensive review in 2013 and found that we needed to prioritize improvements to our software, connectivity, infrastructure, and security, all of which we have remained committed to enhancing.

Software

In the 2018 FY we were able to implement new accounting software that provides a more robust platform and

brings the accounting and production teams into the 21st century. This software will allow us to handle the ever-growing needs of our Fellowship better than before and improve user experience with our online store.

Connectivity and Communication

We continue to enhance how members, trusted servants, and the public experience NA World Services online, no matter what device or platform they are using. In addition, using Zoom to host web meetings has continued to pay off with our ability to communicate with workgroup members and Conference participants efficiently and effectively, all while reducing travel costs.

IT Infrastructure

NAWS’ collection of hardware, software, networks, databases, and all the equipment required for IT operations is essential to the work we undertake as we strive to fulfill our vision. With that said, these components need constant maintenance and upgrades. To conserve our limited resources, we work to extend the life of our equipment and delay replacement as long as possible, and this requires much of our effort year in and year out.

Security

We continue to implement security measures to keep our network safe and reliable. We think holistically to assess risks, and we have deployed multiple layers of protection to assure members’ privacy, keep information safe, and

secure our network. We also back up our entire system to local servers and the cloud every night. Such backups ensure that we can recover all data and rebound quickly should disaster strike.

Production and Distribution

We stay committed to fine-tuning our approach to production and distribution by always seeking the most cost-effective and efficient methods available. For example, in-house production has allowed us to be more economical for smaller orders and some language groups, and we have reduced costs and shipping time by producing and distributing NA literature locally in Argentina, Brazil, Egypt, and Russia. These are just two examples of the continued creative problem solving in evolving contexts that demonstrate NAWS' commitment to using Fellowship resources responsibly. We remain dedicated to getting the NA message into the hands of addicts seeking recovery as quickly and prudently as possible.

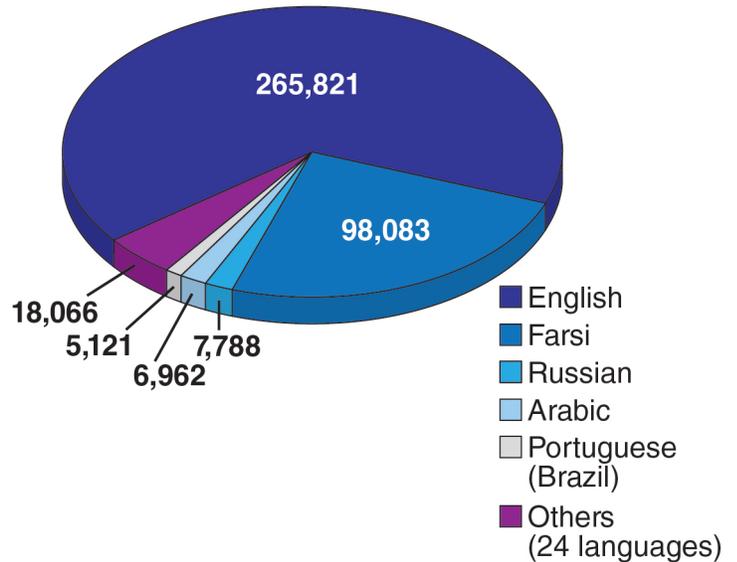
Highlights of the 2018 Fiscal Year

- We produced almost 35,000 books, more than 110,000 booklets, almost 24,000 handbooks and reports, and more than 690,000 IPs and small booklets in-house.
- We fulfilled more than 85 orders per day, averaging about 1,700 per month.
- We published 35 new pieces of translated literature, bringing our inventory to 1,093 titles.
- With each piece of literature, and with each order throughout each year, our goal is to help fulfill our Vision for NA Service and NA's primary purpose.

Books

The Basic Text continues to be the NA book in highest demand, making up 40 percent of the books distributed in FY 2018. We have distributed over 11 million copies of

FY 2018 Basic Text Distributed by Language

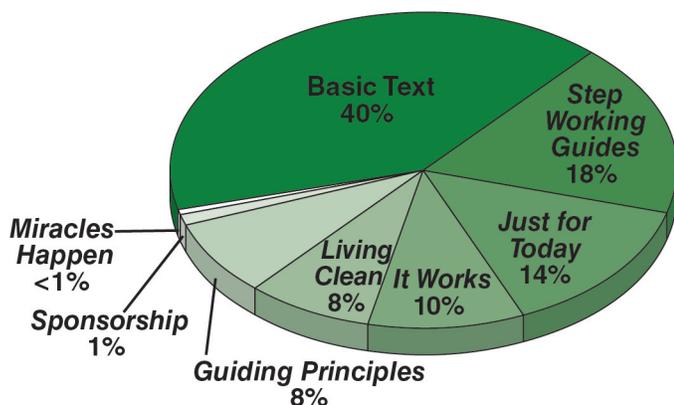


Narcotics Anonymous (aka the Basic Text) since it was first published in 1983. Combining this book with other book-length NA literature, *Narcotics Anonymous* has distributed over 21 million books to date.

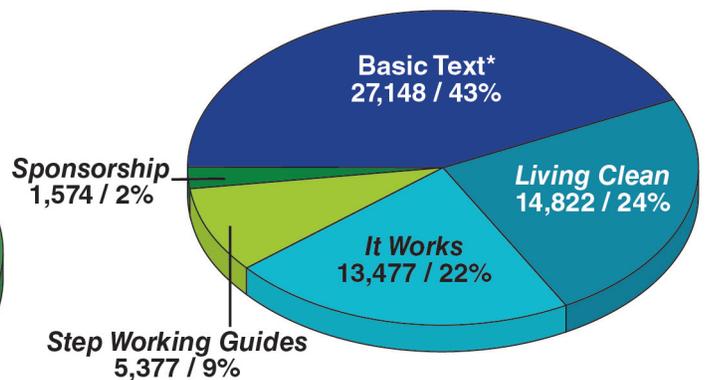
Electronic Literature (e-lit)

E-lit represents a relatively small proportion of the books we distribute. Monthly distributions through a variety of commercial portals total only a few hundred e-books each month. As with print literature, our most popular titles—the Basic Text, *Living Clean*, and *It Works: How and Why*—top e-lit sales.

Books Distributed in FY 2018



Total E-Lit Sales 2012–2018



*Total of Basic Texts includes 86 (.3%) non-English downloads

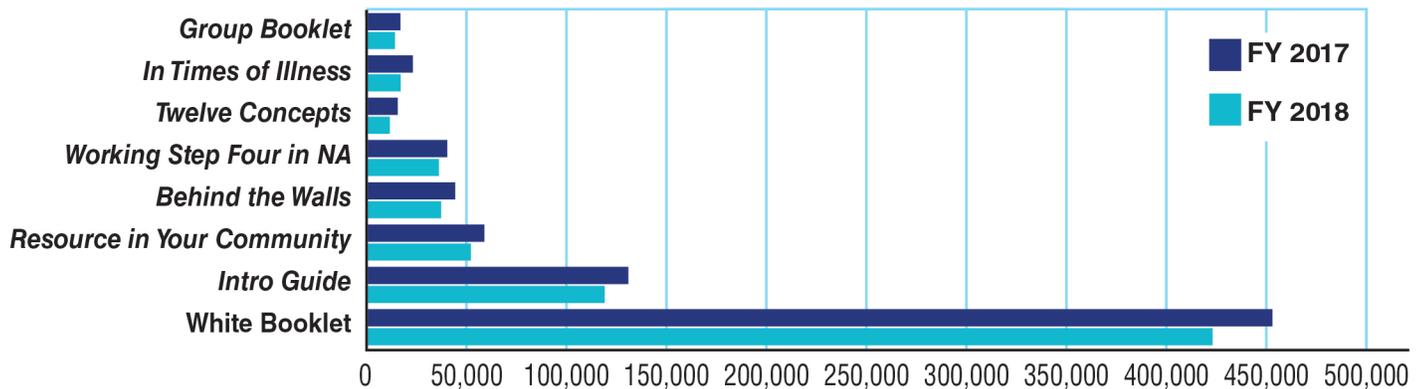
Cumulative Book Distribution, 1983–2018

Book (pub date)	Total distributed	% of total	Average per year
Basic Text (1983)	11,271,071	53.4%	322,031
<i>Just for Today</i> (1991)	3,045,640	14.4%	112,801
<i>It Works: How & Why</i> (1993)	2,814,257	13.3%	112,570
<i>Step Working Guides</i> (1998)	2,791,107	13.2%	139,555
<i>Living Clean</i> (2012)	669,361	3.2%	111,560
<i>Sponsorship</i> (2004)	266,250	1.3%	19,018
<i>Guiding Principles</i> (2016)	156,318	.7%	78,159
<i>Miracles Happen</i> (1998)	90,073	.4%	4,504
	21,104,077	100%	

Booklets

Booklet distribution in FY 2018 saw a 9 percent decline compared to FY 2017, with some titles declining from 7 percent (White Booklet) up to 27 percent (*Twelve Concepts* and *In Times of Illness*). This is mainly due to Iran’s overall decline in distribution of about 30 percent from last fiscal year.

FY 2017 & FY 2018 Booklet Distribution



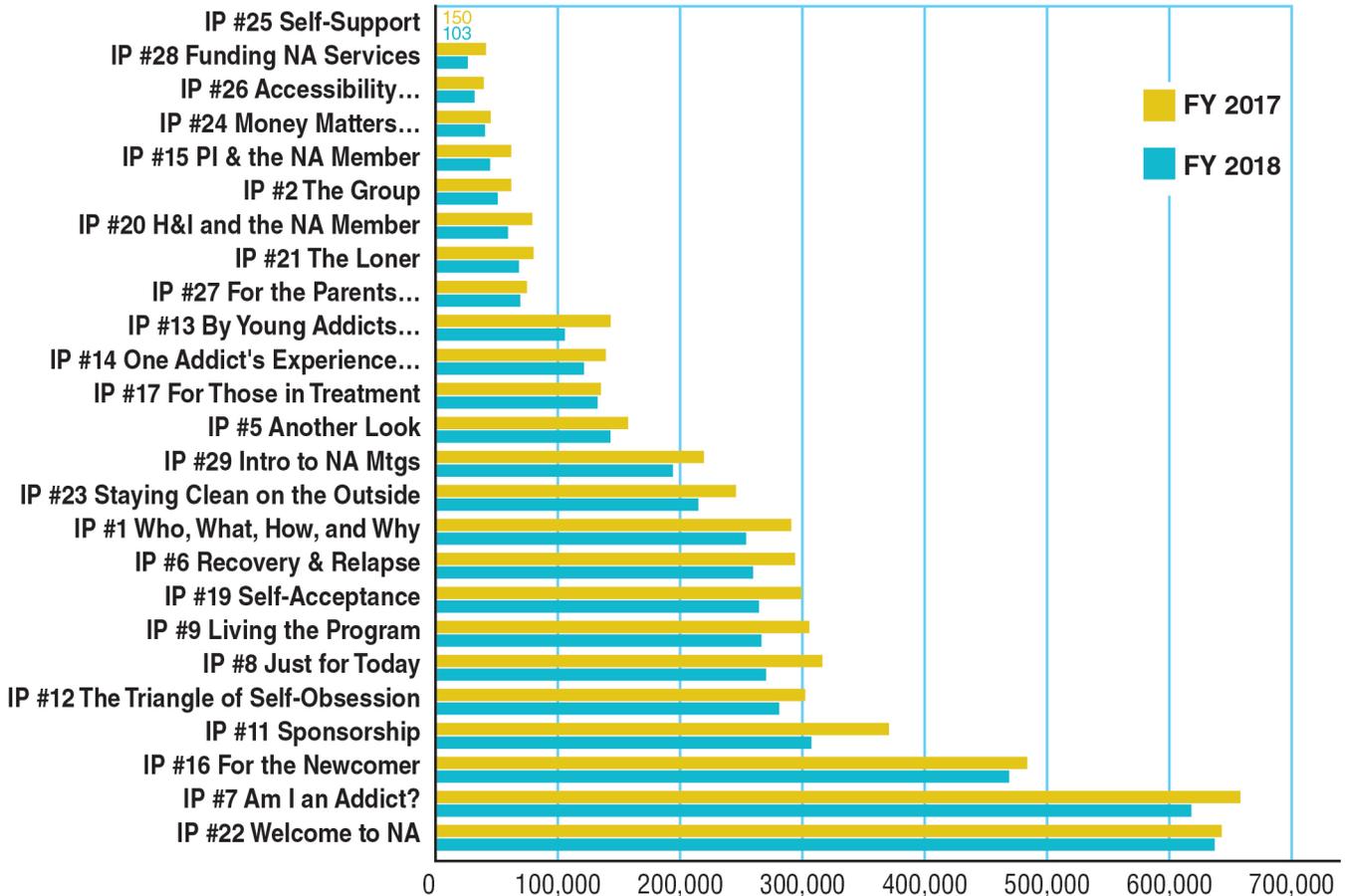
Did you know?

- We fulfilled 85+ sales orders per day
- Thirty-five new translated pieces of literature were published
- Twenty-eight published products were revised or updated
- We produced almost 900,000 products in-house

Informational Pamphlets (IPs)

Distribution for all IPs decreased by 10 percent from the previous fiscal year. *Am I an Addict?* (IP #7) and *Welcome to NA* (IP #22) continue to top distribution numbers.

FY 2018 Informational Pamphlets Distribution



Keytags, Chips, and Medallions

Many meetings recognize recovery milestones—ranging from the first time a member walks into the rooms to multiple years clean—with keytags or chips. Sponsors, sponsees, friends, and sometimes home groups mark member anniversaries with medallions. To fulfill this aspect of celebrating recovery, NAWS distributes millions of keytags and medallions each year. While this is a staggering amount of keytags, we believe highlighting the much smaller number, 53, may have more significant implications. That’s because 53 is the number of different languages in which we produce Welcome keytags.

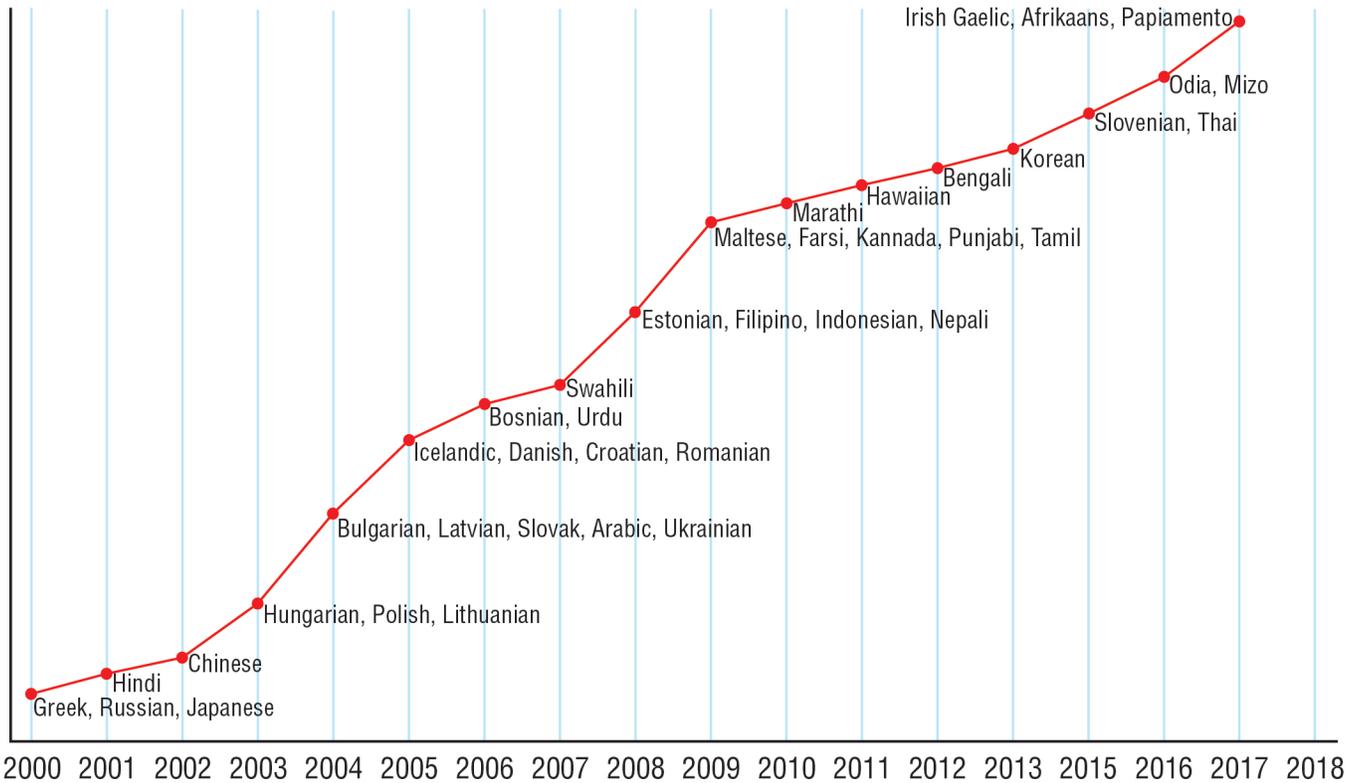
That is, 53 languages we use to say “Welcome” to addicts all over the world; 53 ways we say “Just for Today” in a member’s native tongue when they walk into

their first meeting. What’s more, our keytag production isn’t arbitrary but is based on the needs of the Fellowship. For instance, we had Welcome keytags in 13 languages in 1999. Over the last 18 years, we’ve added 40 new languages to this product. So, 53 tells a deeper story. It’s a story about Fellowship development, and how contributions made by our members allow addicts to be welcomed home with a keytag in their language. Ultimately, this is a story of gratitude for your continued contributions.

Who Buys NA Literature?

Rumors about the source of NAWS’ income spring up from time to time. One recurring story claims that we’re beholden to one reseller that specializes in books on addiction and recovery, and that we offer special discounts and develop literature with this reseller in mind.

Welcome Keytags 2000–2018



There is simply no truth to these rumors. Not only would that be contrary to our guiding principles, but the financial reality is just the contrary. Purchases from resellers traditionally make up less than 7 percent of our total literature sales.

As you may know, we publish our discount policies on our website. There’s a discount schedule for orders over \$500 and another for contract customers. The terms and rates are spelled out at https://cart-us.na.org/discount_policy and apply to Fellowship and non-Fellowship entities alike.

For example, many regional service offices enter into contracts with us year after year and benefit from these

discounts because they do sufficient volume. These contracts with regional service offices actually make up nearly 40 percent of NAWs literature sales, followed by sales to groups, and then sales to areas. Taken together, our literature customers within the Fellowship make up approximately 80 percent of our overall literature sales. It is not surprising to us that NA members and service committees purchase the substantial majority of NA literature. The remaining 20 percent that’s sold to non-NA entities includes literature purchased by correctional facilities, treatment centers, hospitals, resellers, bookstores, government offices, drug courts, schools, and libraries.



NA World Services Staff

Chatsworth, California, USA

Administration

Executive Director: Anthony Edmondson (ae@na.org)

Assistant Executive Director: Becky Meyer (becky@na.org)

Executive Assistants: Eileen Perez (eileen.p@na.org), Elaine Wickham (elaine@na.org)

Administrative Support Specialists: Andrey Glazkov (andrey@na.org), Johnny Lamprea (johnny@na.org)

Asset Management

Comptroller and Team Leader: Debbie Carnahan (debbie@na.org)

Staff Accountant: Aisha Corning (aisha@na.org)

NAWS Bookkeeper/Operations Coordinator: Rochelle Medina (rochelle@na.org)

Customer Service Supervisor: Sylvia Cordero (sylvia@na.org)

Customer Service Representatives: Peggy Labon,* Pam Martin (pam2@na.org), Elizabeth Allison Osborne (alli@na.org), Katie Valenzuela (katie@na.org)

Communications

Director of Communications: Travis Koplow (travis@na.org)

Project Coordinators: Nick Elson (nick@na.org), De Jenkins (de.j@na.org), Pamela Tindall (pam.t@na.org)

Writer/Editors: David Buffington (david@na.org), Stacy McDade (stacy.m@na.org)

Fellowship Services

Team Leader: Steve Rusch (stever@na.org)

Administrative Assistant: Keri Kirkpatrick (keri@na.org), Cindy Votaw (cindy@na.org)

Team Assistants: William Brundy (billy@na.org), Johnny Czifra (johnny_c@na.org), Linda DeLeo (linda@na.org), Sarah Johnson,* Allie Jones (allie.j@na.org), Buddy Toten (buddy@na.org)

Information Technology

IT Manager: Stephan Lantos (stephan@na.org)

Network Administrator: Juan Trejo (juan@na.org)

IT Support: Jeff Rodriguez (jeffrey@na.org)

Database Administrator: Lori Dunnell (lori@na.org)

IT Assistant: Arthur Carbajal*

Production

Production Manager: Fatia Birault (fatia@na.org)

Graphic Arts/Production Planner: Chris Meyers (chris.m@na.org)

Production Assistant: Jose Corea (jose@na.org), Jesus Iniguez (jesus@na.org), Esperanza Lemos*

Public Relations

PR Manager: Jane Nickels (jane.nickels@na.org)

PR Assistant: Bob Shott (bob@na.org)

H&I Assistant: Kelley Taylor (kelley@na.org)

Receptionist

Camille Klein (cammyk@na.org)

Translations

Translations Manager: Uschi Mueller,* Shane Colter (shane@na.org)

Team Assistants: Melanie Dow (melanie.d@na.org), Ken O'Neil (ken@na.org), Jeff Walsh (jeff@na.org)

Warehouse

Warehouse Manager: Vince Alcala (vince@na.org)

Shippers: Ryan Gallardo,* Luis Padilla (luis@na.org), Hugo Ramirez (hugo@na.org), Brian Stewart (brian@na.org)

New Staff

David Buffington	Brian Stewart
Jose Corea	Buddy Toten
Aisha Corning	Katie Valenzuela
Jesus Iniguez	

*Departing Staff

Arthur Carbajal	Esperanza Lemos
Ryan Gallardo	Uschi Mueller
Sarah Johnson	
Peggy Labon	

Saying Goodbye

While all WSO staff are committed to working diligently to support the Fellowship of NA, we would like to take a special moment to acknowledge Peggy Labon, Esperanza Lemos, and Uschi Mueller, all of whom recently retired from NAWS. These women dedicated decades to providing the highest-quality service, making NA World Services stronger with their passion for NA and their tireless commitment to their work. While we will miss their presence and positivity around the WSO in Chatsworth, we wish each of them good health and a joyful retirement.

Peggy Labon, **Customer Service Representative**

Peggy brought her valuable skill set to our accounting department and improved the overall quality of this integral aspect of NAWS' operations. Throughout the years, she also helped thousands of members fill their literature orders from the WSO. Peggy's sincere and ever-present positivity and warmth equaled her assets as a staff member. Her smile could profoundly change the energy in any room, and we were fortunate to have had such a special spirit strengthen morale at NAWS for almost two and a half decades. After 24 years, Peggy retired from NAWS in May 2019, and she will always be deeply missed.

Esperanza "Espy" Lemos, **Production Assistant**

Espy was in charge of our behemoth in-house printer, also known as "Docusaurus," which has printed countless information pamphlets and WSC- and NAWS-related reports, including most of the *Annual Reports*. If you have had your hands on any of these Fellowship communications or recovery-related materials since 1989, then you have benefited from Espy's diligence with NAWS' in-house production. In December of 2018, Espy retired after working for NAWS for 29 years. While Espy was a tiny woman, she made a huge impact on NAWS and we will be forever grateful for her years of contribution to our organization and the Fellowship.

Uschi Mueller, **Translations Manager**

Uschi was on the front lines of NAWS' translations efforts for 30 years. Over this period, Uschi was pivotal in advancing this vital aspect of our Vision for NA Service. She worked with NA communities all over the world to ensure that addicts have a chance to experience our message in their own language and culture and find the opportunity for a new way of life. When Uschi started working at NAWS, there were Basic Texts in two languages: English and French. When she retired in January 2019 after 30 years, the Basic Text was published in 28 languages, and we had published IP #1 in 55 languages. We thank Uschi for all of her hard work and dedication in translations throughout the years.



Staff and Offices

Two distribution centers—one in Bangalore, India, the other in Mississauga, Ontario, Canada—play an important role in furthering our vision.



Jacquie Sullivan and her assistant Paul Sullivan staff the Mississauga center, which meets the literature needs of Canadian NA communities.



Pramila Dias distributes literature throughout South Asia from the Bangalore center.

Two branch offices—one in Brussels, Belgium, the other in Tehran, Iran—produce and distribute literature and provide services to many NA communities.



Paul Decock and his assistant Fred Renaux maintain our European service center. They distribute literature in 44 different languages, some of it printed onsite, and some of it provided at no cost to emerging NA communities in Eastern Europe and Africa. They also provide basic support for members, groups, and institutions seeking information about NA; process contributions to NAWS; and support the continent's zonal forum, the European Delegates Meeting.



Siamak Khajeian manages the Iranian branch of the World Service Office where he and his staff—Amir Bondar, Farhad Fallah, Mehrdad Naseri, Hossein Nematzadeh, Farhad Poursohei, Reza Tavakoli, and Payam Yazdani—support NA's fastest-growing community and its 21,974 meetings. The Tehran service center produces and distributes NA literature in Farsi, translates *The NA Way Magazine* each quarter, and supports many of the important services offered by the region.

Narcotics Anonymous World Services in Chatsworth, California, serves as a centralized resource for NA members, groups, and service bodies worldwide. The executive and administrative staff of the California office respond to inquiries from members and the public. They work closely with the World Board to carry out Conference-approved projects, coordinate workgroups, execute the World Convention, and communicate with members through a variety of periodicals, reports, web meetings, and emails. Other ongoing responsibilities coordinated from this location include the production and distribution of NA literature, protection of the Fellowship's copyrights and trademarks, and maintenance of our website, www.na.org.





WCNA 37 took place 30 August–2 September 2018 in Orlando, Florida, and it was our largest-ever attendance at a World Convention. Although WCNA 37 happened a couple of months after the close of the 2018 FY, much of the planning and preparation fell within the FY, so we wanted to inform you of some key highlights of the event and give you an idea of where we are with the event’s financial reconciliation.

For those of you who joined us at WCNA 37, we thank you for your participation in this celebration of recovery. Your attendance and generous newcomer registration contributions made WCNA 37 a record-breaking display of our unity and diversity, with over 21,000 registrations. For those who did not attend, we hope you caught some of the main meetings that were streamed for free in English, Spanish, and Russian to somewhere close to 10,000 connections.

Key Highlights from WCNA 37

- For the first time, we conducted an online “satisfaction” survey after the event, and the response was overwhelmingly positive. On a scale of 1 to 5, the enjoyment level of the event was 4.32! Thank you for taking the time to complete the survey so we can continue to improve the WCNA experience.
- To process pre-registration and onsite registration, we used an outside company, and the feedback was positive—no long registration lines like in the past!
- WCNA 37 had the most experienced local workgroup in our history, and we cannot thank them enough. Their ideas, energy, talent, service, and recovery made the entire experience richer for attendees, trusted servants, and staff.
- Local members also assisted with PR efforts before and at the event. One of the most flattering reactions from an elected government official invited to the event was: “You don’t have to tell me about NA anymore. I just spent over an hour walking



through the halls with thousands of your members. It was the most loving, considerate crowd I have ever experienced.”

- In line with our efforts to make carrying the message more accessible, we have posted the American Sign Language (ASL) recordings for all main meetings at WCNA 37 at www.na.org/asl. Please help us get the word out!
- For the first time, we had video feed for Unity Day shout-outs from a number of the connected members and institutions from around the world, including ASL translations. We had 35 California prisons and 14 fire camps, 2 prisons in Georgia for the first time, a women’s prison in Florida, 2 Pennsylvania prisons, a correctional facility in Chicago, and a prison in Brazil. Witnessing the participation from incarcerated members is always a moving experience, and the local PR and H&I committees in all of these places have our gratitude. Without your service efforts, it would be impossible for these incarcerated addicts to connect to the closing meeting.

WCNA 37 Finances

Our financial reconciliation of the event is still in progress, as we have had rebates and expenses come in even into 2019. A full accounting of WCNA 37 will be in next year's *Annual Report*. With that said, we can tell you that we far exceeded our financial expectations from this event. The table below reports all income and expense for WCNA 37 as of 5 March 2019. You can see that we realized more revenue after costs for this event than we initially expected.

For income, we received more for registrations and the newcomer donations than we anticipated—again, we thank you. The most significant increase in revenue was the amount of the rebates we were able to negotiate—more than \$300,000 over budget. Additionally, we were able to trim many expenses in the weeks before the event when we had a clearer picture of how many people to expect. Furthermore, we were able to do much of the work for this event in-house. As you can see in the table below, all expense areas came in below budget, with the overall expense total more than 10 percent under budget.

We had unusual, and hard-to-repeat, circumstances for this Convention. The Orange County Convention Center (OCCC) is publicly owned, and they remembered us from the last World Convention in Orlando. They wanted us back in their city for motives other than financial; therefore, the OCCC provided us with the lowest costs possible.

Even with the numerous vendors required for an event of this size, the convention center and Orlando Convention & Visitors Bureau encouraged people to remember who we are and charge us accordingly. It would not have been possible without their help and support. Equally important, the revenue from WCNA 37 helps make a location like Australia possible for WCNA 38.

Future WCNA Locations

2021

WCNA 38

Melbourne, Australia

2024

WCNA 39

North America

2027

WCNA 40

Europe

2030

WCNA 41

North America

2033

WCNA 42

South America

WCNA 37 INCOME AND EXPENSES AS OF 5 MARCH 2019

WCNA 37 Income	Actual	Budget	Variance \$	Variance %
Registration	2,451,131	2,327,500	123,631	5.3%
Special Events	645,560	673,000	(27,440)	-4.1%
Newcomer Donations	33,226	15,000	18,226	121.5%
Merchandise	873,432	904,584	(31,152)	-3.4%
Other Sales - Rebates (still pending rebates)	352,241	50,000	302,241	604.5%
Total Event Specific Income	4,355,590	3,970,084	385,506	9.7%
WCNA 37 Expense				
Registration	636,867	739,200	(102,333)	-13.8%
Special Events	471,378	638,250	(166,872)	-26.1%
Program	325,831	356,500	(30,669)	-8.6%
Merchandise	757,063	785,600	(28,537)	-3.6%
Facilities	772,292	789,000	(16,708)	-2.1%
Support Committee	40,018	50,000	(9,982)	-20.0%
Administration	174,685	206,850	(32,165)	-15.6%
Total WCNA 37 Expense	3,178,133	3,565,400	(387,267)	-10.9%
Total WCNA 37 Excess Revenue	1,177,456	404,684	772,772	191.0%

Reprinted from NAWS News, March 2019

Basic Financial Statements: An Overview



The following financial statements provide a written record of NAWS' financial condition. In the following pages, you will find four reports:

1. Fellowship Contributions Report
2. Consolidated Statement of Financial Position (Balance Sheet)
3. Consolidated Statement of Activities (Income Statement)
4. Independent Auditors' Report

Taken together, they document essential information about the business side of NA World Services, Inc., and offer a summation of our financial position at the end of FY 2018. This section of the *NAWS Annual Report* represents our principal method of communicating financial information to interested members and outside parties, as required by law to maintain our nonprofit status. For those of us who are unaccustomed to analyzing spreadsheets full of figures, we will start by offering some descriptions of what each report represents, and a few charts to highlight some of the more significant elements of these reports.

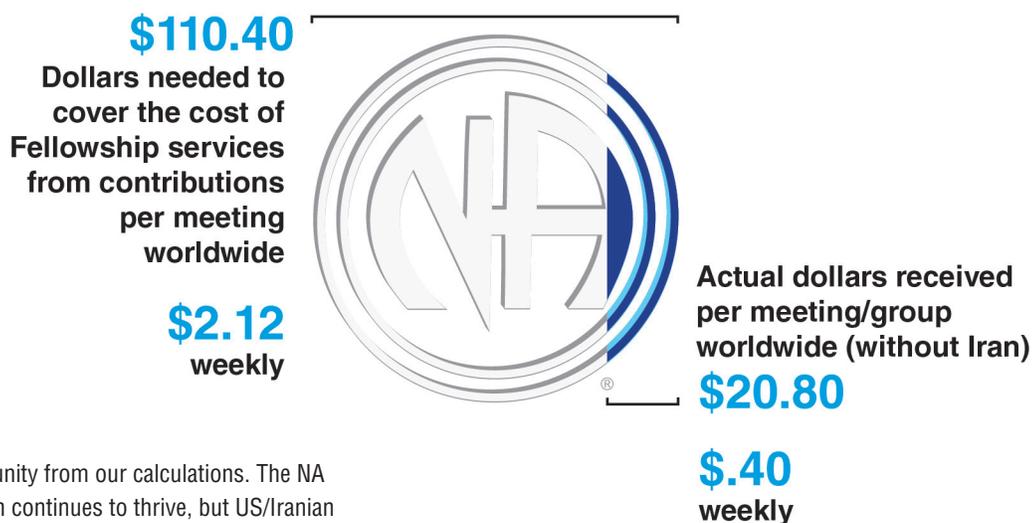
A Giving Fellowship

As we consider the sources of NAWS' income, literature sales continue to make up the lion's share of the NAWS budget. When this reality is filtered through the Seventh Tradition, which guides us to be "self-supporting through our own contributions," many members are reminded that a dollar in the basket doesn't go as far as it used to. Consequently, World Services continues to rely heavily on literature sales for funding, and this has been concerning since the early 1990s.

Increased member contributions to World Services reduce our reliance on literature sales—with steadily rising production costs—and strengthen our commitment to the addict who still suffers through the principle of self-support. Regardless of the size or type, financial contributions from the Fellowship are part of what helps us remain true to our Traditions, and are appreciated, valued, and encouraged.

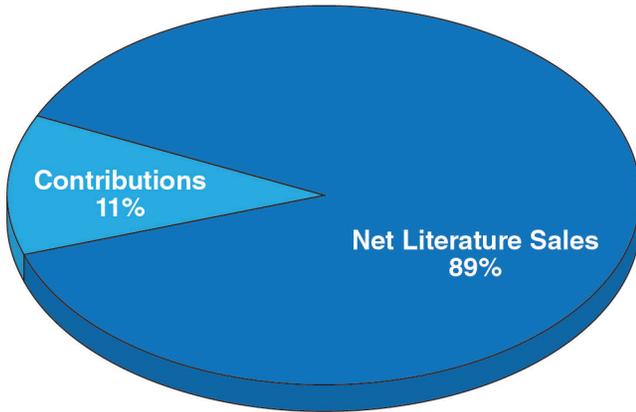
In the spirit of this commitment, some members have asked, "What would it take to close the gap between contributions and the amount necessary to support services at the current level?" We calculated a per-group estimate strictly for conversational purposes by dividing the cost to fund Fellowship services by the number of meetings worldwide. The graphic below compares the portion of

Worldwide Fellowship Support Cost per Meeting per Year



NOTE: NA community from our calculations. The NA community in Iran continues to thrive, but US/Iranian relations continue to prohibit contributions.

Income by Source for 2017–2018



Fellowship services currently funded by contributions with what it would take to fund our services solely by contributions. By providing members with information about what it takes to make these services possible, we can help them see how the money they put in the basket is an investment in our vision.

Contributions from Members, Groups, and Service Bodies

As most of our members understand, the fact that NA World Services must operate as a business does not change the spiritual nature of our goals as an organization. The goals outlined in A Vision for NA Service, approved at WSC 2010, remain our touchstone and guide everything we do. The continued pursuit of this vision inspires us to provide the highest level of services we can, as documented in the remainder of this *Annual Report*.

The detailed list that follows, organized by region, will allow you to analyze contributions in your corner of the globe. We color-coded the different types of contributors in this report to allow the reader to notice trends at a glance. As you'll see, our practices vary from region to region.

While this FY saw Fellowship contributions decrease by 2 percent, we are deeply inspired by your efforts, as this is the fourth year in a row that Fellowship contributions exceeded one million US dollars, and that is no small feat. We are very grateful for your contributions and our shared commitment to Tradition Seven and A Vision for NA Service. Thank you!

In the graph to the right, you'll find Fellowship contributions in five different categories—individuals, groups, areas, regions, and zonal forums/events—over the last six years. Altogether, Fellowship contributions decreased 2 percent in FY 2018 from the previous fiscal year and currently make up 11 percent of total NAWS operating income.

More Financial Reports

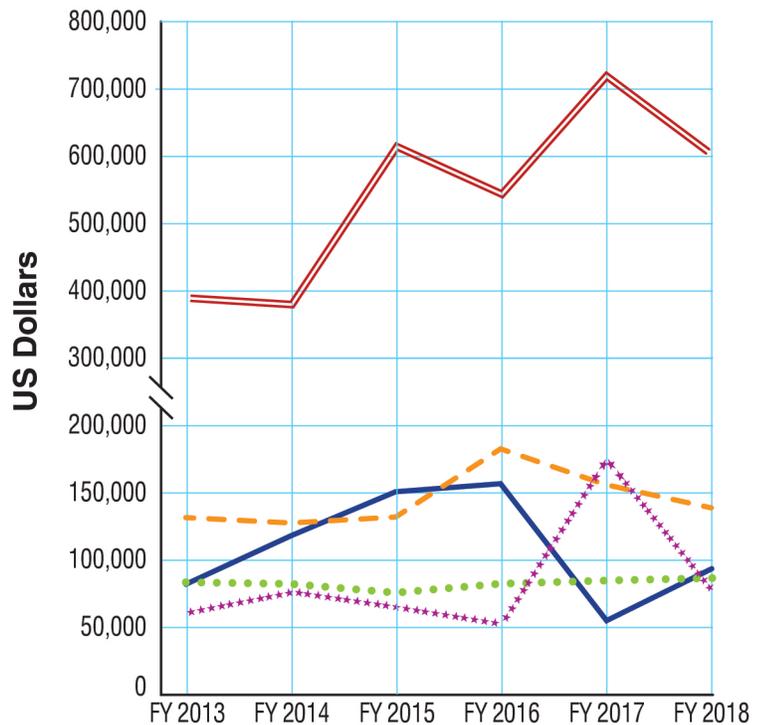
In addition to listing contributions from the NA Fellowship, the *NAWS Annual Report* accounts for our finances in three additional reports: a Consolidated Statement of Financial Position, a Consolidated Statement of Activities, and a report from an independent auditing firm.

Consolidated Statements

The Consolidated Statement of Financial Position (SoFP) and Consolidated Statement of Activities (SoA) report on the financial activity of NA World Services during the 2018 fiscal year. The SoFP, known outside the nonprofit sector as a balance sheet, gives a simple breakdown of the current NAWS financial assets and liabilities. The SoA, also known as an income statement, provides a breakdown of the total income and expenses for all branches of NAWS compared to the budget adopted at WSC 2016.

Under each set of expenses, we include allocated costs for accounting, personnel, overhead, and technology. These expenses cannot be attributed directly to any of the specific areas of activity. We calculate a fixed percentage each cycle to divide these costs among four areas of activity: literature production and distribution, World

Contributions by Donor Type

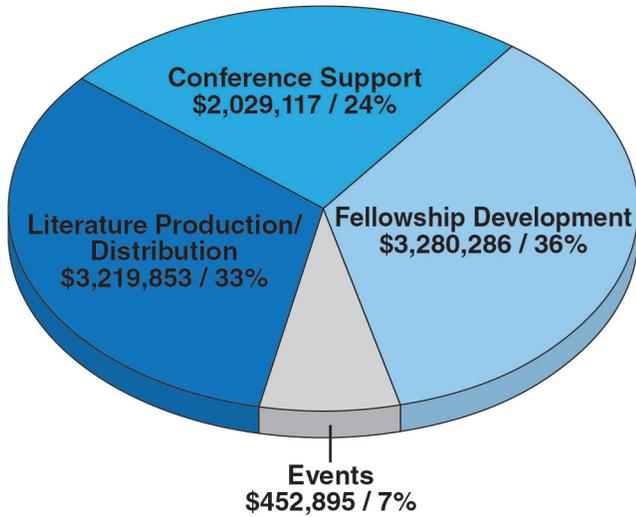


 indicates scale change to accommodate range of numbers

-  regions
-  areas
-  zonal forums/events
-  groups
-  members

Service Conference support, Fellowship development, and events. We base the percentages on three factors: the number of personnel required, estimated labor hours, and the amount of physical office space. Other indirect costs such as electricity, water, insurance, and taxes are also estimated for the two-year budget cycle and included as part of these fixed or operational costs.

Actual Expense for FY 2018



Independent Auditors' Report

NAWS contracts with an independent accounting firm to audit its financial statements each fiscal year. The audit team spends about a week in the Chatsworth office after the close of each fiscal year, during which they perform transactions tests, inspect internal controls, and scrutinize internal financial practices. This professional audit of NAWS' financial reports and practices conforms to best practices in the world of accounting and complies with the legal requirements for nonprofits. In order to audit the financial activities of WSO Iran, we have to hire an accounting firm in Iran that provides its audit to our US-based auditors. While this provides management and the Board with verified figures for all branch offices, it drastically slows down the process.

In compliance with legal requirements for nonprofits, we also have an Audit Committee. This workgroup operates on behalf of the Board and independently of NAWS management. Comparing our internal reports to those of the auditor confirms the validity of our accounting and financial reporting. Our internal reports reflect income and expenses within a few dollars of those verified by an independent auditor. This impartial verification serves as an affirmation of our accounting and financial reporting.

Table 1: Annual WSC & Fellowship Development Expenses and Total Weekly Meetings Worldwide

Fiscal Year	2015	2015 w/out Iran	2016	2016 w/out Iran	2017	2017 w/out Iran	2018	2018 w/out Iran
Number of meetings (worldwide approx.)	63,000	44,800	66,906	46,308	66,906	46,308	70,065	48,091
Total contributions received from meetings worldwide	\$1,038,626	\$1,028,126	\$1,018,092	\$1,018,092	\$1,189,265	\$1,189,265	\$1,000,300	\$1,000,300
Annual contributions received per meeting worldwide	\$16.49	\$22.95	\$15.22	\$21.99	\$17.78	\$25.68	\$14.28	\$20.80
Cost to fund Fellowship services (WSC support and Fellowship development)	\$4,511,580		\$5,174,894		\$4,892,954		\$5,309,403	
Dollars needed annually per meeting worldwide to cover Fellowship services	\$71.61	\$100.70	\$77.35	\$111.75	\$73.13	\$105.66	\$75.78	\$110.40
Percentage of expenses currently covered by Fellowship contributions	23%	23%	20%	20%	24%	24%	19%	19%

Fellowship Contributions Report

1 July 2017 through 30 June 2018

Contributor (# of contributions)	FY 2018 contributions	+ / - = compared to FY2017	● Individuals ● Groups ● Area ● Regions ● Activities/other	→ View previous NAWS Annual Reports at www.na.org/AR
ABCD Region				
60 Minutes to Recovery Group (2)	77.50	+		
ABCD Region (10)	1,033.45	-		
Area Event (1)	20.00	+		
Green Mountain Area (1)	819.36	-		
Individual Members (5)	100.00	+		
Mid-Hudson Area (4)	133.84	+		
Mid-Week Gratitude Group (2)	20.00	=		
Miracle on Main Street Group (1)	60.00	+		
Never Alone Group (3)	154.00	+		
Wednesday Night Step Group (4)	246.83	-		
<i>ABCD Region Total:</i>	2,664.98	-		
Alabama/NW Florida Region				
Alabama/NW Florida Region (0)	0.00	-		
Individual Members (0)	0.00	-		
Spiritual Principles Group (1)	200.00	+		
West Central Alabama Area (1)	547.72	-		
<i>Alabama/NW Florida Region Total:</i>	747.72	-		
Alaska Region				
Alaska Region (1)	222.77	+		
Kenai Peninsula Area (0)	0.00	-		
Never Alone Group (0)	0.00	-		
Walk York Talk Group (2)	950.00	+		
<i>Alaska Region Total:</i>	1,172.77	-		
AL-SASK Region				
AL-SASK Region (1)	557.90	-		
Broken Elevator Group (1)	35.00	+		
Canadian Convention (1)	100.00	+		
Forward Bound Group (0)	0.00	-		
Individual Members (1)	500.00	+		
On the Mend Group (0)	0.00	-		
Peace Area (1)	750.00	-		
We Do Recover Group (1)	230.00	+		
<i>AL-SASK Region Total:</i>	2,172.90	-		
Aotearoa New Zealand Region				
Aotearoa/New Zealand Region (1)	1,459.10	+		
Individual Members (1)	150.00	+		
<i>Aotearoa New Zealand Region Total:</i>	1,609.10	+		
Argentina Region				
Argentina Regional Office (1)	5,000.00	+		
<i>Argentina Region Total:</i>	5,000.00	+		
Arizona Region				
12 to Life Group (4)	780.83	+		
Area Campout (0)	0.00	-		
Arizona Region (1)	5,000.00	-		
Dynamite Men's Group (9)	128.90	+		
Dynamite Recovery Group (3)	173.10	+		
East Valley Area (5)	505.64	+		
Individual Members (0)	0.00	-		
It's Time Group (3)	30.55	-		
Not Just Another NA Group (9)	361.73	+		
Options for Us Group (4)	167.50	+		
Recovery on the River Group (1)	1,242.37	+		
West Valley Area (0)	0.00	-		
<i>Arizona Region Total:</i>	8,390.62	-		
Arkansas Region				
Arkansas Region (3)	4,848.94	-		
Foothills Unity Area (3)	767.77	+		
Individual Members (1)	135.00	+		
Living Clean Group (1)	500.00	+		
Ozark Area (0)	0.00	-		
Recovery in the Daylight Group (0)	0.00	-		
<i>Arkansas Region Total:</i>	6,251.71	-		
Australian Region				
Australian Region (5)	23,258.63	+		
Coolum Spiritual Concepts Group (0)	0.00	-		
Individual Members (10)	430.00	-		
Leaderville Speaker Group (0)	0.00	-		
South Australian Area (2)	987.72	+		
Sydney Metro Area (0)	0.00	-		
Toorak Group (2)	420.00	-		
<i>Australian Region Total:</i>	25,096.35	+		
Baja Son Region				
Baja Son Region (2)	0.00	-		
<i>Baja Son Region Total:</i>	0.00	-		
Belgium Region				
Belgium Region (3)	1,414.40	+		
Farsi Group (1)	62.00	-		
Individual Members (0)	0.00	-		
<i>Belgium Region Total:</i>	1,476.40	+		
Best Little Region				
12 Steps – New Life Group (11)	345.52	-		
Best Little Region (2)	2,071.02	+		
Best Little Region Convention (0)	0.00	-		
Honesty, Open-Mindedness, & Willingness Group (2)	15.00	-		
Individual Members (0)	0.00	-		
Nothing to Fear Group (12)	510.12	+		
Panhandle Area (8)	334.21	+		
<i>Best Little Region Total:</i>	3,275.87	+		
Big Moscow Region				
Big Moscow Region (3)	1,250.00	+		
Hug Group (2)	95.10	+		
Individual Members (1)	100.00	+		
<i>Big Moscow Region Total:</i>	1,445.10	+		
Bluegrass-Appalachian Region				
Bluegrass-Appalachian Region (0)	0.00	-		
<i>Bluegrass-Appalachian Region Total:</i>	0.00	-		
Brazil Region				
Brazil Region (1)	480.00	+		
Individual Members (0)	0.00	-		
<i>Brazil Region Total:</i>	480.00	+		
Brazil Sul Region				
Brazil Sul Region (1)	65.00	+		
Individual Members (0)	0.00	-		
<i>Brazil Sul Region Total:</i>	65.00	-		

Contributor (# of contributions) FY 2018 contributions +/- = compared to FY2017 
 → View previous NAWS Annual Reports at www.na.org/AR

British Columbia Region

British Columbia Region (4)	9,450.00	+
Cloverdale Group (1)	250.00	-
Good Life Group (0)	0.00	-
Individual Members (11)	1,200.00	+
Just As We Are Group (1)	200.00	+
Ladysmith Steps & Traditions Group (0)	0.00	-
Men's Primary Purpose Group (2)	104.97	+
New West Nooner Group (1)	100.00	+
South Vancouver Island Area (3)	3,575.51	+
Thursday Night Winners Group (1)	100.00	-
Tri-Cities Area (1)	846.07	+
Vancouver Island North & Powell River Area (0)	0.00	-
Words of Wisdom Group (0)	0.00	-
<i>British Columbia Region Total:</i>	<i>15,826.55</i>	<i>+</i>

Buckeye Region

Buckeye Region (6)	2,500.00	+
Great Lakes Area (2)	1,100.00	+
Western Reserve Area (14)	720.00	+
<i>Buckeye Region Total:</i>	<i>4,320.00</i>	<i>+</i>

California Inland Region

California Inland Region (1)	1,404.35	+
Individual Members (2)	120.00	+
Southwest Area (3)	980.91	+
We do Recover Group (13)	104.00	+
<i>California Inland Region Total:</i>	<i>2,609.26</i>	<i>+</i>

California Mid-State Region

CA Mid-State Region (1)	1,858.74	-
Caring & Sharing Group (6)	124.89	+
Central Sierra Area (0)	0.00	-
First Thought Wrong Group (0)	0.00	-
Foothill Area (0)	0.00	-
Individual Members (9)	212.48	-
Just For Today Group (0)	0.00	-
<i>California Mid-State Region Total:</i>	<i>2,196.11</i>	<i>-</i>

Canada Atlantic Region

Canadian Atlantic Region (2)	1,822.48	-
Foundation Group (1)	207.50	+
New Awakenings Group (0)	0.00	-
<i>Canada Atlantic Region Total:</i>	<i>2,029.98</i>	<i>-</i>

Carolina Region

All Kidding Aside Group (4)	193.85	-
Basic Text Express Group (2)	46.00	-
Capital Area (2)	365.08	-
Carolina Region (4)	30,500.00	+
Clean Living Group (4)	112.35	-
Early Bird Special Group (2)	109.69	-
End of the Road Group (4)	184.06	+
Expressions of Freedom Group (0)	0.00	-
Flowertown Group (7)	248.85	+
Fortune Cookie Group (2)	150.00	=
Freedom Through Recovery Group (2)	135.00	+
Greater Charlotte Area (2)	187.56	+
Hugs Not Drugs Group (0)	0.00	=
Individual Members (8)	160.00	-
Just For Today Group (0)	0.00	-
Just for Today Group (0)	0.00	-
Lake Norman Area (5)	425.00	-
Middle of the Road Group (1)	350.00	+
NAPD Group (1)	88.00	-
Never Too Late Group (0)	0.00	-
New Horizons Group (0)	0.00	-

Phoenix Group (0)	0.00	-
Port City Area (0)	0.00	-
Primary Purpose Group (6)	140.00	+
South Coastal Area (5)	160.85	-
Spiritual Gangsters Group (1)	8.46	+
Stay Clean Group (1)	147.00	+
Sun City Area (2)	163.25	-
Surrender to Win Group (2)	282.00	+
Upper South Carolina Area (8)	1,407.96	-
<i>Carolina Region Total:</i>	<i>35,564.96</i>	<i>+</i>

Central Atlantic Region

Almost Heaven Area (6)	998.26	+
Central Atlantic Region (2)	2,843.15	-
Enjoying the Journey Group (0)	0.00	-
Hope & Gratitude Group (0)	0.00	-
Individual Members (1)	38.50	-
Live or Die Group (0)	0.00	-
New Dominion Area (1)	1,239.95	-
New Vision Group (2)	40.00	-
Outer Limits Area (4)	1,399.87	+
Piedmont Area (1)	500.00	=
Rappahannock Area (1)	240.00	=
Reisterstown Family Group-Miracles Happen (0)	0.00	-
We Do Recover Group (8)	290.75	-
<i>Central Atlantic Region Total:</i>	<i>7,590.48</i>	<i>-</i>

Central California Region

Central California Region (3)	10,334.34	+
Central California Regional Convention (0)	0.00	-
Central Coast Area (16)	433.51	+
County Line Area (6)	1,009.50	-
Gold Coast Area (13)	1,960.00	+
Individual Members (26)	1,291.00	+
Kern County Area (5)	487.01	-
Living Clean Group (0)	0.00	-
Positive Hour Group (1)	102.00	-
Spiritual Not Religious Group (7)	287.49	+
<i>Central California Region Total:</i>	<i>15,904.85</i>	<i>+</i>

Chesapeake & Potomac Region

Chesapeake/Potomac Region (4)	22,324.52	+
Chesapeake/Potomac Regional Convention (0)	0.00	-
Girls Night Out Group (1)	10.00	=
Individual Members (12)	300.00	-
It Works How & Why Group (6)	107.04	+
Yellow Brick Road Group (2)	400.00	+
<i>Chesapeake & Potomac Region Total:</i>	<i>23,141.56</i>	<i>-</i>

Chicagoland Region

Blue Skies Ahead Group (4)	90.00	-
Evanston Stags Group (0)	0.00	-
How Group (2)	75.00	+
Illinois Valley Area (1)	329.84	+
Individual Members (19)	1,146.00	-
Just For Today Group (0)	0.00	-
Night Before Xmas Group (5)	77.12	-
North City Area (1)	457.53	+
Recovery Monologues Group (2)	71.20	+
Recovery Works Group (1)	140.36	+
River North Group (1)	90.00	+
Russian Addicts Group (1)	100.00	+
Southwest City Area (3)	44.09	-
Walk This Way Group (1)	40.00	+
West Suburbs Area (0)	0.00	-
<i>Chicagoland Region Total:</i>	<i>2,661.14</i>	<i>-</i>

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Chile Region				
Area Oriente (1)	430.00	+		
Grupo Cable a Tierra (1)	840.00	+		
Santiago Norte Area (0)	0.00	-		
Sur Oriente – Rio Maipo Area (0)	0.00	-		
<i>Chile Region Total:</i>	1,270.00	+		
China Region				
China Region (1)	100.00	+		
<i>China Region Total:</i>	100.00	+		
Colombia Region				
CRENA (3)	1,414.45	+		
Grupo dame un abrazo (1)	0.34	+		
Grupo Despertar Espiritual (1)	6.87	+		
Grupo El Camino (0)	0.00	-		
Grupo El mensaje (1)	5.15	+		
Grupo Ensename a vivir (1)	12.03	+		
Grupo hay una solucion (1)	1.71	+		
Grupo la humildad (1)	1.71	+		
Grupo la Serenidad (1)	12.03	+		
Grupo llegamos a creer (1)	12.03	+		
Grupo siempre hay esperanza (1)	0.34	+		
Grupo somos un milagro (1)	6.87	+		
Grupo Vida (1)	10.31	+		
<i>Colombia Region Total:</i>	1,483.84	+		
Colorado Region				
Ain't Dead Yet Group (1)	484.60	+		
Colorado Region (3)	10,500.00	+		
Continued Deflation Group (0)	0.00	-		
Crestone Group (2)	30.00	-		
Fun Addicts Group (0)	0.00	-		
Humble Lights Group (4)	584.00	+		
Individual Members (12)	85.00	-		
Just Can't Miss It Group (1)	216.80	-		
Living Proof Group (0)	0.00	-		
Mile High Area (3)	432.84	-		
Pallbears Group (1)	44.00	-		
Pikes Peak Area (5)	271.03	-		
Primary Purpose Group (7)	239.00	+		
Razor's Edge Group (0)	0.00	-		
Sisters in Recovery Group (0)	0.00	-		
Southside Survivors Group (0)	0.00	-		
Surrender to Win Group (6)	194.41	+		
Together We Can in Steamboat Group (0)	0.00	-		
Unity Day (1)	250.00	+		
When at the End of the Road Group (2)	152.83	-		
<i>Colorado Region Total:</i>	13,484.51	+		
Connecticut Region				
Connecticut Region (4)	4,321.15	-		
Don't Quit Surrender Group (0)	0.00	-		
F F Women's Retreat (0)	0.00	-		
Get Clean or Die Trying Group (4)	107.85	+		
Greater Hartford Area (1)	159.41	+		
Individual Members (8)	288.48	+		
More Good Times Ahead Group (1)	12.50	+		
Planet Recovery Group (2)	187.00	+		
Point Of Freedom Group (0)	0.00	-		
Sanity on Sunday Group (3)	107.76	-		
Steppin Thru It All Group (0)	0.00	-		
Straight from the Hip Group (1)	206.81	+		
Thru the Steps Group (3)	40.49	+		
What a Way to Grow Group (0)	0.00	-		
<i>Connecticut Region Total:</i>	5,431.45	-		
Costa Rica Region				
Costa Rica Region (1)	350.00	+		
Individual Members (38)	136.00	+		
<i>Costa Rica Region Total:</i>	486.00	+		
Czecho-Slovak Region				
Individual Members (0)	0.00	-		
<i>Czecho-Slovak Region Total:</i>	0.00	-		
Denmark Region				
Hold Det Enkelt Gruppen (Randers) Keep it Simple (1)	100.00	+		
Sammen Kan Vi Gruppen (Together we Can) (1)	100.00	+		
Storstroem og Vestsjaelland (SoV) Area (0)	0.00	-		
Together We Can Group (0)	0.00	-		
<i>Denmark Region Total:</i>	200.00	=		
Eastern New York Region				
Eastern New York Region (1)	1,000.00	=		
Grupo Tomalo Con Calma (0)	0.00	-		
Individual Members (12)	180.00	-		
Wonder Women Group (2)	79.00	+		
<i>Eastern New York Region Total:</i>	1,259.00	+		
Eastern Pennsylvania Region				
Eastern Pennsylvania Region (3)	11,265.31	+		
It's All Write Group (0)	0.00	-		
<i>Eastern Pennsylvania Region Total:</i>	11,265.31	+		
Egypt Region				
Egypt Region (1)	9,937.00	+		
<i>Egypt Region Total:</i>	9,937.00	+		
Finland Region				
Halukkuus Group (0)	0.00	-		
Hyva Tahto Group (0)	0.00	-		
Individual Members (0)	0.00	-		
Living Clean Group (1)	120.00	+		
South Area (0)	0.00	-		
<i>Finland Region Total:</i>	120.00	-		
Florida Region				
A Train To Somewhere Group (3)	76.78	-		
Bay Area (0)	0.00	-		
Changing Through the Steps Group (5)	491.00	+		
Circle of Hope Minneola Group (0)	0.00	-		
Florida Region (1)	6,500.00	-		
Forest Area (0)	0.00	-		
Greater Orlando Area (6)	1,062.82	-		
Individual Members (16)	850.00	-		
It Works – We Do Recover Group (2)	50.00	+		
Just for Thursday Group (5)	652.48	+		
Life on Life's Terms Group (10)	845.16	-		
Miracles of Faith Group (2)	40.00	-		
Our Primary Purpose Group (0)	0.00	-		
Palm Coast Area (2)	6,350.80	+		
Point of Freedom Group (3)	87.00	-		
Recovery Central Group (10)	567.57	+		
Recovery Matters Group (3)	198.31	+		
Recovery on Campus Group (2)	246.00	-		
Soul Sistas Group (2)	70.00	-		
Spiritual Solutions Group (0)	0.00	-		
Steps To Freedom Group (9)	452.78	-		
Sunday Skool Group (10)	92.53	-		
The Lie is Dead Group (3)	66.75	+		
We Do Recover Group (0)	0.00	-		
<i>Florida Region Total:</i>	18,699.98	-		

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France Region

France Region (1)	3,570.00	-
Individual Members (0)	0.00	-
<i>France Region Total:</i>	<i>3,570.00</i>	<i>-</i>

Free State Region

Free State Region (3)	18,400.00	+
Girl's Night Out Group (0)	0.00	-
Individual Members (0)	0.00	-
Some Are Sicker Than Others Group (3)	555.01	+
Weekend Survivors Group (1)	75.00	+
<i>Free State Region Total:</i>	<i>19,030.01</i>	<i>+</i>

Georgia Region

Backroom Group (2)	400.00	-
Clean Air Act Group (6)	336.15	-
Clean in Clermont Group (0)	0.00	-
Close Encounters Group (3)	127.92	-
First Step Group (8)	610.00	+
Grateful Heads Group (0)	0.00	-
Individual Members (7)	1,015.00	-
International City Group (6)	147.21	-
Just for Sunday Group (4)	201.00	+
Just For Today Group (3)	328.00	+
Living Free Group (12)	615.31	+
Macon Miracles Group (2)	130.00	-
Marietta Area (2)	0.00	=
New Horizon Group (4)	535.13	+
North Atlanta Area (0)	0.00	-
Open Mind Group (0)	0.00	-
Sisters in Unity Group (9)	210.82	+
Spirit & Service Group (8)	720.35	+
Surrender Group (5)	353.00	+
<i>Georgia Region Total:</i>	<i>5,729.89</i>	<i>-</i>

German Speaking Region

Berlin Area (Gebiet Berlin) (3)	4,744.88	-
Berlin Magic Monday Group (0)	0.00	-
Dock Nord Group (0)	0.00	-
Frauenmeeting Gruppe (1)	47.00	+
Freitag Friedenau Gruppe (2)	165.00	-
Freitagsmeeing (2)	241.46	+
German Speaking Region (2)	3,606.85	+
Individual Members (23)	4,346.54	+
Mierendorfpf Group (0)	0.00	-
Monday DND Berlin Group (2)	119.60	+
Montag Bochum Gruppe (2)	187.15	-
Old School Thursday Group (0)	0.00	-
Pavillon der Hoffnung Gruppe (0)	0.00	-
Saturday Night Party Gruppe (0)	0.00	-
Spandau Berlin Group (1)	82.60	+
Wednesday Group Falkensee (1)	58.14	+
<i>German Speaking Region Total:</i>	<i>13,599.22</i>	<i>+</i>

Grande Sao Paulo Region

Grande Sao Paulo Region (1)	1,500.00	+
<i>Grande Sao Paulo Region Total:</i>	<i>1,500.00</i>	<i>+</i>

Greater Illinois Region

Focusing on Me Group (1)	100.00	+
Greater Illinois Region (4)	7,926.25	+
Helping Hands Group (0)	0.00	-
Individual Members (4)	14,851.60	+
<i>Greater Illinois Region Total:</i>	<i>22,877.85</i>	<i>+</i>

Greater New York Region

A Greater Consciousness Group (5)	99.00	-
Carrying the Message Group (1)	50.00	+
Co-op Recovery Group (0)	0.00	-
Eastern Long Island Area (1)	250.00	-
Greater New York Region (2)	800.00	+
Individual Members (20)	383.00	-
Miracles in Co-Op Group (2)	135.00	=
New York City Area (5)	1,557.62	+
Practicing Principles Group (1)	19.00	+
Recovery at 5 Corner Group (0)	0.00	-
Recuperacion for Today Group (1)	107.00	+
Recurring Themes Group (3)	157.00	+
Scarsdale Men's Group (4)	116.00	+
Serenity on Saturday Group (20)	149.00	+
Sunday Meditation Group (1)	80.00	+
The Only Game In Town Group (1)	66.00	+
Women On The Journey Group (0)	0.00	-
<i>Greater New York Region Total:</i>	<i>3,968.62</i>	<i>-</i>

Greater Philadelphia Region

12 Steps Up Group (1)	25.00	+
Clean Acres Area (Chester County) (4)	470.88	+
Delco Area (6)	946.19	-
Easy Does It Group (0)	0.00	-
Folsom Group (1)	35.00	+
Greater Philadelphia Region (0)	0.00	-
Individual Members (4)	0.00	-
Inner City Area (1)	235.00	+
<i>Greater Philadelphia Region Total:</i>	<i>1,712.07</i>	<i>-</i>

Greece Region

English Speaking Group (1)	230.00	+
Greece Region (1)	363.06	+
Individual Members (0)	0.00	-
<i>Greece Region Total:</i>	<i>593.06</i>	<i>+</i>

Hawaii Region

Hawaii Region (2)	170.29	-
Individual Members (1)	1,000.00	+
Just for Today Group (1)	216.00	+
Kauai Area (4)	382.15	+
Living Clean: The Journey Continues Group (2)	200.00	+
Oahu Area (13)	1,033.56	+
Owau No Au Group (0)	0.00	-
West Hawaii Area (1)	50.00	+
<i>Hawaii Region Total:</i>	<i>3,052.00</i>	<i>+</i>

HOW Region

Grupo Luz (1)	390.00	+
HOW Region (1)	2,200.00	+
Individual Members (0)	0.00	-
<i>HOW Region Total:</i>	<i>2,590.00</i>	<i>+</i>

Hungary Region

Hungary Region (1)	380.55	+
<i>Hungary Region Total:</i>	<i>380.55</i>	<i>+</i>

Indiana Region

Beyond the End of the Road Group (1)	178.30	-
Broad Ripple Group (1)	14.00	-
Central Indiana Area (5)	1,735.41	+
Cross Roads Area (3)	652.00	+
East Central Area (6)	360.00	-
End Of Summer Celebration (1)	75.00	=
Group Ripple (0)	0.00	-
Heartland Area (4)	420.00	-

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Indiana Region (7)	2,197.16	-	Individual Members (13)	890.00 -
Indiana Region Convention (1)	2,054.83	-	Irving Group (3)	198.52 -
Individual Members (2)	508.04	-	Just For Today Group (2)	130.00 -
Michiana Area (4)	137.09	-	Last House on the Block Group (10)	1,250.62 -
Mid-State Area (0)	0.00	-	Lone Star Region (2)	1,666.67 +
NE Indiana Area (2)	202.71	-	Mansfield Group (0)	0.00 -
Rats NA Drain Ditch Group (6)	233.25	-	McKinney Group (3)	1,100.00 -
South Shore Area (1)	100.00	-	New Beginnings Group (6)	150.00 +
Tuesday Group (2)	98.00	-	Northside Group (11)	4,400.85 -
<i>Indiana Region Total:</i>	<i>8,965.79</i>	<i>-</i>	Piney Woods Area (0)	0.00 -
Iowa Region			Step One Group (1)	50.00 +
Individual Members (0)	0.00	-	Stonewall Group (4)	50.00 +
Iowa Region (1)	800.00	-	Town East Group (11)	912.24 +
Rathburn Regional Group (0)	0.00	-	Visions of Recovery Group (0)	0.00 -
The Journey to Freedom Group (1)	125.00	+	Wylie Group (2)	125.00 +
We Do Recovery Group (7)	876.25	+	<i>Lone Star Region Total:</i>	<i>19,593.87</i> -
<i>Iowa Region Total:(9)</i>	<i>1,801.25</i>	<i>-</i>	Louisiana Region	
Iran Region			Awaken Spiritually Group (0)	0.00 -
Iran Region (0)	0.00	-	Giving It Back Campout I (1)	100.00 +
<i>Iran Region Total:</i>	<i>0.00</i>	<i>-</i>	Individual Members (5)	391.00 +
Irish Region			Louisiana Region (4)	2,991.87 +
Amien Street Group (1)	123.46	+	New Attitudes – Miracles Happen Group (1)	200.00 +
Individual Members (2)	50.00	-	New Attitudes Group (3)	72.00 +
Irish Region (1)	860.56	+	Northshore Area (3)	217.99 -
Lunch Time Recovery Group (0)	0.00	-	Providence Group (0)	0.00 -
<i>Irish Region Total:</i>	<i>1,034.02</i>	<i>+</i>	SNRP Group (1)	50.00 =
Italy Nation Region			Stairway To Life Group (1)	50.00 -
Italy Region (0)	0.00	-	Unity Area (1)	100.00 +
<i>Italy Nation Region Total:</i>	<i>0.00</i>	<i>-</i>	<i>Louisiana Region Total:</i>	<i>4,172.86</i> +
Japan Region			Metro Detroit Region	
Individual Members (0)	0.00	-	Daily Maintenance Group (0)	0.00 -
Japan Region (1)	2,000.00	+	Individual Members (2)	750.00 +
Shinjyuku Group (3)	300.00	+	Metro Detroit Region (4)	2,700.00 +
<i>Japan Region Total:</i>	<i>2,300.00</i>	<i>+</i>	Monroe County Area (5)	425.00 -
Kentuckiana Region			Western Wayne Area (8)	3,701.29 -
How it Works Group (2)	125.67	-	<i>Metro Detroit Region Total:</i>	<i>7,576.29</i> +
Individual Members (0)	0.00	-	Mexico Region	
Just Us Group (11)	155.00	+	Individual Members (0)	0.00 -
Kentuckiana Region (1)	1,829.12	+	<i>Mexico Region Total:</i>	<i>0.00</i> -
Living the Program Group (2)	30.00	-	Michigan Region	
Louisville Area (13)	650.00	+	Against All Odds Group (2)	59.78 +
South Central Kentucky Area (4)	258.71	+	Alpha Group (0)	0.00 -
<i>Kentuckiana Region Total:</i>	<i>3,048.50</i>	<i>+</i>	Capital Area (3)	334.24 +
Kuwait Region			Daily Maintenance Group (0)	0.00 -
Kuwait Region (0)	0.00	-	Greater Grand Rapids Area (3)	1,253.80 +
<i>Kuwait Region Total:</i>	<i>0.00</i>	<i>-</i>	Individual Members (5)	605.00 +
Lithuania Region			Livingston County Area (3)	110.00 +
Individual Members (1)	10.00	+	Michigan Region (2)	1,270.58 -
<i>Lithuania Region Total:</i>	<i>10.00</i>	<i>+</i>	Principles Before Personalities Group (10)	428.38 -
Lone Star Region			Surrender to Win Group (1)	100.00 +
Another Chance Group (6)	70.00	-	Unity Group (1)	50.00 +
Broadway Group (11)	1,175.25	-	Work the Steps or Die Group (4)	192.00 +
Dallas Area (10)	5,681.60	-	<i>Michigan Region Total:</i>	<i>4,403.78</i> -
Eastside Recovery Group (4)	55.14	+	Mid-America Region	
Expect A Miracle Group (0)	0.00	-	Individual Members (1)	330.00 +
Fort Worth Area (11)	1,221.74	-	Just For Today Group (1)	75.00 +
Habla Hispana de Tejas Area (1)	265.98	+	Mid-America Region (1)	228.00 +
Heart of Texas GSF (5)	200.26	+	Misery is Optional Group (1)	147.60 +
			OZ Area (2)	700.00 +
			Unity Day (0)	0.00 -
			<i>Mid-America Region Total:</i>	<i>1,480.60</i> +

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Mid-Atlantic Region

Get Clean or Die Trying Group (0)	0.00	-
How Group (1)	300.00	+
Individual Members (29)	339.00	-
Journey Continues Group (3)	632.91	+
Living Clean Group (1)	195.90	+
Mid-Atlantic Region (4)	25,580.09	+
Nothing To Fear Group (0)	0.00	-
Only With Vigilance Group (0)	0.00	-
We Do Recover Group (1)	100.00	+
<i>Mid-Atlantic Region Total:</i>	<i>27,147.90</i>	<i>+</i>

Minnesota Region

Addicts in Recovery Group (0)	0.00	-
Back to Basics Area (0)	0.00	+
Fellowship Group (3)	150.00	+
Fresh Start Group (5)	242.21	+
Friends in Recovery Group (2)	140.00	+
Gotta Do Something Group (0)	0.00	-
Individual Members (3)	87.50	-
Minnesota Region (1)	8,000.00	-
New Way to Live Group (4)	100.00	-
Northern Lights Area (0)	0.00	-
Northside Group (1)	40.00	+
Open Door Area (0)	0.00	-
Princeton Group (2)	67.74	+
Recovery in the Heartland Area (1)	500.00	-
So Suburban Fireside Area (0)	0.00	-
Twin Cities Area (0)	0.00	-
Vision of Hope Area (2)	202.59	+
Wee Are Here Area (1)	500.00	-
<i>Minnesota Region Total:</i>	<i>10,030.04</i>	<i>-</i>

Mississippi Region

Delta Area (2)	150.00	+
Gulf Coast Area (1)	394.00	+
Individual Members (1)	100.00	+
Just for Today Group (1)	50.00	-
Mississippi Region (0)	0.00	-
Never Alone Never Again Group (1)	100.00	+
<i>Mississippi Region Total:</i>	<i>794.00</i>	<i>-</i>

Montana Region

Freedom Group (1)	25.00	=
Individual Members (8)	1,200.00	-
Montana Region (4)	1,822.71	-
<i>Montana Region Total:</i>	<i>3,047.71</i>	<i>-</i>

Mountaineer Region

Beacon of Hope Group (0)	0.00	-
Choose to Live Group (3)	47.50	+
Home Group (0)	0.00	-
Hope without Dope Group (0)	0.00	-
Individual Members (0)	0.00	-
Mountaineer Region (1)	5,000.00	+
Phoenix Group (1)	60.00	-
We all Belong Group (0)	0.00	-
<i>Mountaineer Region Total:</i>	<i>5,107.50</i>	<i>+</i>

Nebraska Region

Happy Havelock Group (2)	93.30	-
Individual Members (1)	100.00	+
Nebraska Region (2)	7,048.85	-
Sunday Nooners Club Group (0)	0.00	-
<i>Nebraska Region Total:</i>	<i>7,242.15</i>	<i>-</i>

Nepal Region

Nepal Region (2)	0.00	=
Pokhara Area (1)	485.00	+
<i>Nepal Region Total:</i>	<i>485.00</i>	<i>+</i>

New England Region

Greater Providence Area (0)	0.00	-
How it Works Group (1)	24.68	+
Individual Members (3)	500.00	+
Leggs n Eggs Group (4)	195.00	+
Martha's Vineyard Area (0)	0.00	-
New England Region (3)	4,755.42	-
No Matter What Group (1)	104.00	+
Recovery in the Chapel Group (0)	0.00	-
Rise & Shine Group (1)	10.00	+
The Promise is Freedom Group (1)	25.00	-
Watertown Men's Group (0)	0.00	-
<i>New England Region Total:</i>	<i>5,614.10</i>	<i>-</i>

New Jersey Region

Bordertown Group (16)	173.71	-
Burlington County Area (2)	22.27	-
Individual Members (58)	5,915.18	+
Morning Miracle Group (0)	0.00	-
New Jersey Region (5)	23,431.92	+
Ocean Area (3)	1,827.00	+
What's In A Name Group (2)	95.00	+
<i>New Jersey Region Total:</i>	<i>31,465.08</i>	<i>+</i>

North Carolina Region

Individual Members (10)	213.00	-
North Carolina Region (5)	4,352.51	-
<i>North Carolina Region Total:</i>	<i>4,565.51</i>	<i>-</i>

Northern California Region

Area de Habla Hispana Area (5)	531.80	+
Atmosphere of Recovery Group (1)	50.00	+
Back to Basics Group (Cotati) (5)	216.00	+
Camden Home Group (2)	219.79	+
Contra Costa Area (12)	1,500.00	+
Davis Group (11)	314.87	-
Early Serenity Men's Group (15)	1,052.21	+
Echoing Recovery Home Group (2)	166.89	+
Elk Grove Home Group (0)	0.00	-
Friday Night Alternative Group (1)	10.00	-
Gilroy Home Group (1)	50.00	-
Individual Members (21)	395.00	-
It Works How & Why Group (1)	50.00	+
Just for Today Group (1)	45.00	+
Just For Today Noon Group (2)	60.00	+
Living Clean Group (3)	75.00	+
Living Free Group (1)	60.00	+
Living Life Group (1)	20.00	+
Los Gatos Home Group (2)	85.00	+
Mission Peak Area (6)	4,279.78	-
Monday at a Time Group (0)	0.00	-
Monterey County Area (11)	1,025.00	-
Nooner Group (8)	257.50	-
Northern CA Region (1)	60,254.82	+
Orland Back to Basics Group (3)	73.24	-
Paradise Monday Night Group (0)	0.00	-
San Tomas Solution Group (1)	834.70	+
Shasta/Trinity Area (10)	939.19	-
Sponsoring Group (0)	0.00	-
Sunday Night Serenity Group (0)	0.00	-

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<p style="text-align: right;">→ View previous NAWS Annual Reports at www.na.org/AR</p>			
Northern California Region Total: 73,215.79 +			
Northern New England Region			
Individual Members (2)	140.00	+	
Northern New England Region (1)	6,000.00	-	
Northern New England Region Total: 6,040.00 -			
Northern New Jersey Region			
Bergen Area (1)	500.00	=	
Expect a Miracle Group (2)	188.46	+	
Expect a Miracle Group (0)	0.00	-	
Free at Last Group (0)	0.00	-	
Freedom Through Unity Area (7)	1,031.04	+	
Greater New Brunswick Area (0)	0.00	-	
Greater Newark Area (1)	37.00	+	
Greater Plainfield Area (1)	100.00	+	
Hudson County Area (8)	170.00	-	
Individual Members (2)	70.00	-	
Midday Matinee Group (0)	0.00	-	
Northern New Jersey Region (7)	1,400.00	-	
Northwest New Jersey Area (4)	90.21	-	
Plainfield Connection Group (1)	100.00	+	
Principles Before Personalities Group (1)	25.00	-	
Recovery Primary Purpose Group (0)	0.00	-	
Steppin' Out on Saturday Group (1)	100.00	+	
We Do Recover Group (0)	0.00	-	
Northern New Jersey Region Total: 3,811.71 -			
Northern New York Region			
I Just Don't Know Group (0)	0.00	-	
Individual Members (2)	125.00	-	
Northern New York Region (6)	350.41	-	
We Together Hand in Hand Group (0)	0.00	-	
Northern New York Region Total: 475.41 -			
Norway Region			
Fredags Gruppa (0)	0.00	-	
Grupa Dammenspruppa (4)	1,095.00	+	
Individual Members (1)	620.00	+	
Kongsberg Group (0)	0.00	-	
NA Hortens Gruppa (1)	317.73	+	
Norway Region (1)	33,080.94	+	
South Area (1)	1,373.00	+	
Norway Region Total: 36,486.67 +			
Occidente-Mexico Region			
Grupo Solo Por Hoy (11)	179.00	+	
Occidente-Mexico Region (2)	300.00	+	
Occidente-Mexico Region Total: 479.00 +			
Ohio Region			
Come Together Group (3)	150.00	-	
Greater Cincinnati Area (1)	162.44	-	
Individual Members (3)	377.00	-	
Madisonville Group (1)	117.50	+	
Mid East Area (1)	1,071.13	+	
Ohio Region (4)	9,571.64	+	
Principles Group (0)	0.00	-	
Therapeutic Value Group (0)	0.00	-	
West Side Story Group (2)	172.00	+	
Winners' Group (4)	825.00	+	
Ohio Region Total: 12,446.71 +			
OK Region			
33rd Street Recovery Group (1)	6.00	-	
Broken Arrow Serenity Seekers Group (0)	0.00	-	
Claremore Group (2)	100.00	=	
Cushing Connections Group (6)	235.00	+	
Individual Members (4)	80.33	-	
Living Room Group (7)	71.78	+	
No Grass Group (3)	45.00	-	
Northside Stroll Group (6)	1,250.00	+	
OK Region (6)	3,000.00	=	
Serenity Seekers Group (0)	0.00	-	
Way Out North Group (0)	0.00	-	
Western Area (1)	100.00	-	
OK Region Total: 4,888.11 +			
Ontario Region			
Anchor Area (0)	0.00	-	
Better Days Group (0)	0.00	-	
Bring Your Own Book Group (1)	200.00	+	
Clean & Free Group (1)	150.00	+	
Halton Peel Area (0)	0.00	-	
Individual Members (0)	0.00	-	
Just for Today Group (1)	412.00	+	
New Freedom Group (0)	0.00	-	
New Hope Group (0)	0.00	-	
Ontario Region (3)	12,250.00	+	
Phoenix Group (1)	145.00	+	
Saturday Night Live Group (0)	0.00	-	
Together We Can Group (4)	531.58	+	
Toronto Area (1)	4,500.00	-	
Ontario Region Total: 18,188.58 +			
Pacific Cascade Region			
12 To Life Group (0)	0.00	-	
Basic Group (2)	78.00	+	
Central Oregon High Desert Area (2)	175.00	-	
Courage to Change Group (2)	50.00	+	
Harold Street Blues Group (0)	0.00	-	
Individual Members (11)	134.50	-	
Kick the Monkey Group (5)	105.00	-	
Learning to Live Group (0)	0.00	-	
Linn-Benton Area (1)	20.00	+	
Made a Decision Group (2)	30.00	+	
Out to Lunch Bunch Group (2)	125.00	-	
Outlaws in the Woods Men's Gathering (0)	0.00	-	
Pacific Cascade Region (3)	20,955.22	+	
Pacific Cascade Regional Convention (0)	0.00	-	
Together We Can Group (1)	115.00	+	
Umpqua Valley Area (1)	86.75	+	
Unity Day Donation (1)	822.42	-	
Washington County Area (4)	1,228.81	+	
Pacific Cascade Region Total: 23,925.70 +			
Peru Region			
Peru Region (1)	155.00	+	
Peru Region Total: 155.00 +			
Poland Region			
Individual Members (0)	0.00	-	
Poland Region (1)	441.09	+	
We Want to be Free Group (0)	0.00	-	
Poland Region Total: 441.09 +			

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Portugal Region

Grupo Em Tempos de Doenca (1)	123.46	+
Lisboa Area (1)	71.46	+
Portugal Region (0)	0.00	-
<i>Portugal Region Total:</i>	194.92	-

Qatar

Doha Group (1)	314.00	+
Qatar Area (1)	1,370.00	+
<i>Qatar Total:</i>	1,684.00	+

Quebec Region

English Area (0)	0.00	-
Groupe Les Aventuriers Spirituels (1)	100.00	+
Groupe Rayons de Soleil (1)	152.25	+
Individual Members (0)	0.00	-
Quebec Region (6)	8,500.00	+
Sororite Women's Retreat (0)	0.00	-
Sud-Ouest Area (0)	0.00	-
Take it or Leave it Group (1)	100.00	+
<i>Quebec Region Total:</i>	8,852.25	+

Quisqueyana Region

Individual Members (1)	10.00	-
<i>Quisqueyana Region Total:</i>	10.00	-

Red River Region

Full Circle Group (1)	100.00	+
Kiamichi Group (0)	0.00	-
Okla-Tex Area (2)	200.00	+
Red River Region (2)	1,800.00	-
Trail Of Tears Area (0)	0.00	-
<i>Red River Region Total:</i>	2,100.00	-

Region 51

Attitude of Gratitude Group (1)	25.00	+
CAN Area (2)	3,184.67	-
Drugs No More Group (4)	200.00	+
How it Works Group (0)	0.00	-
Individual Members (2)	4,000.00	-
It Works How & Why Group (5)	322.06	+
North By Northwest Area (10)	5,133.69	-
Not High at Noon Group (1)	100.00	-
Primary Purpose Group (2)	45.00	=
Primary Purpose Group (8)	132.00	+
Region 51 Region (2)	7,500.00	-
Saturday Morning Recovery Group (2)	48.77	+
Saturday Night Surrender Group (13)	169.30	+
Saturday Night Unloaded Group (12)	320.00	+
<i>Region 51 Total:</i>	21,180.49	-

Region Del Coqui

Grupo Solo Por Hoy (1)	15.00	+
Grupo Solo Por Hoy (0)	0.00	-
Individual Members (14)	149.00	+
Norte Centro Area (0)	0.00	-
Oeste Area (5)	82.80	-
<i>Region Del Coqui Total:</i>	246.80	-

Rio de Janeiro Region

Rio de Janeiro Region (4)	1,500.00	+
<i>Rio de Janeiro Region Total:</i>	1,500.00	+

Rio Grande do Sul Region

Grupo Independencia (2)	2.00	+
<i>Rio Grande do Sul Region Total:</i>	2.00	+

Rio Grande Region

Breakfast Club Group (0)	0.00	-
Cavern City Group (0)	0.00	-
Experience, Strength & Hope Group (1)	360.00	=
Greater Albuquerque Area (5)	440.33	+
Individual Members (24)	880.00	+
More Will Be Revealed Group (3)	66.28	-
Never Alone Group (0)	0.00	-
Options Group (3)	183.40	-
Rio Grande Region (1)	2,500.00	+
Sunday Nite Live Group (0)	0.00	-
<i>Rio Grande Region Total:</i>	4,430.01	+

San Diego/Imperial Counties Region

Caring & Sharing Group (1)	31.75	-
Generations of Recovery Group (0)	0.00	-
HOW Group (2)	100.00	+
Individual Members (1)	25.00	-
Living the Dream Group (2)	82.75	-
Living the Program Group (1)	65.00	+
Men's Weekly Group (1)	25.00	-
Monday Night Basic Text Group (1)	0.25	+
NA by the Bay Group (1)	80.00	+
North Coastal Area (10)	942.04	-
OB Smokeless Group (4)	140.00	-
Red Eye Group (2)	23.00	-
San Diego Region (17)	8,710.21	+
Saturday Morning Live Group (6)	178.00	+
South Bay Area (0)	0.00	-
The Other Side Group (0)	0.00	-
<i>San Diego/Imperial Counties Region Total:</i>	10,403.00	+

Saudi Arabia Region

Individual Members (1)	1.00	-
Jeddah Area (0)	0.00	-
<i>Saudi Arabia Region Total:</i>	1.00	-

Show-Me Region

A New Influence Group (1)	100.00	-
Are You Ready For Recovery Group (1)	750.00	+
Central Ozarks Area (5)	46.30	-
Door to Recovery Group (2)	411.28	-
Flight to Freedom Campout (0)	0.00	-
Gratitude in Recovery Group (0)	0.00	-
Greater St Charles Area (2)	845.97	-
Heartland Area (4)	690.49	-
I Can't We Can Group (3)	218.83	+
Individual Members (23)	2,321.09	+
Little Egypt Area (2)	3,579.16	-
Miracle Group (2)	43.62	+
Miracles of Life Group (2)	200.00	+
New Hope Group (4)	80.00	-
No Excuses Group (9)	550.00	-
Northland Area (3)	1,760.82	-
One Disease Group (0)	0.00	-
OP Group (4)	362.00	-
Primary Purpose Area (2)	253.32	+
Share the Life Group (1)	101.94	+
Show-Me Region (1)	1,407.69	-
Spiritual Connection Group (0)	0.00	-
Subject To Change Group (3)	75.00	+
Survivors Group (0)	0.00	-
United Kansas City Area (4)	513.02	+
Webster Hope Group (3)	251.80	+
<i>Show-Me Region Total:</i>	14,557.33	-

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Sierra Sage Region				
Living For Today Group (1)	10.00	-		
Never Alone Group (2)	50.00	-		
Reaching for Recovery Group (2)	896.00	+		
Rural Nevada Area (5)	400.00	+		
Saturday Night Special Group (2)	57.69	+		
Sierra Sage Region (9)	16,925.00	+		
South Tahoe Basin Area (0)	0.00	=		
Sunday Night New Beginnings Group (5)	185.00	+		
<i>Sierra Sage Region Total:</i>	18,523.69	+		
SOSONA – Indian Region				
Individual Members (2)	100.00	+		
<i>SOSONA – Indian Region Total:</i>	100.00	+		
South Dakota Region				
Early Risers Group (0)	0.00	-		
New Hope Group (0)	0.00	-		
Other Side Group (0)	0.00	-		
West River Area (1)	243.90	-		
<i>South Dakota Region Total:</i>	243.90	-		
South Florida Region				
Beach & Bay Area (1)	250.00	-		
Dare to Win Group (4)	558.17	+		
Friday Night Alternatives Group (1)	400.00	+		
Gulf Coast Area (8)	1,598.90	-		
Individual Members (3)	1,645.00	+		
Last Stop Group (3)	347.00	+		
Never Alone Group (0)	0.00	-		
Recovery Group (0)	0.00	-		
Saturday Night Live Group (7)	1,624.00	+		
South Dade Area (0)	0.00	-		
South Florida Region (1)	2,037.01	-		
Sunset Coast Area (0)	0.00	-		
<i>South Florida Region Total:</i>	8,460.08	-		
Southern California Region				
After Noon Recovery Group (1)	47.00	-		
Belly of the Beast Group (1)	25.00	-		
Courage to Change Group (3)	438.68	+		
DOA Group (1)	20.00	=		
Eastern Sierra Area (3)	551.74	+		
Full Issue Group (3)	228.00	+		
Individual Members (141)	12,507.34	+		
Inside Job Group (10)	204.81	+		
Invitation To Live Group (8)	205.44	+		
Lamplight Group (1)	50.00	+		
Men's Spiritual Retreat (0)	0.00	-		
New Life Noon Group (7)	242.50	+		
Out of the Darkness Group (0)	0.00	-		
Quest For Serenity Group (1)	200.00	+		
Santa Clarita Area (1)	34.00	-		
Sharing From The Heart Group (0)	0.00	-		
Southern CA Regional Office (2)	10,469.05	-		
Sunday Surrender Group (9)	171.75	-		
Tell it Like it is Group (0)	0.00	-		
The Journey Continues Group (4)	170.00	-		
The Journey Continues Group (5)	214.50	+		
Tuesday Step Study Group (10)	465.00	+		
Westend Area (10)	1,694.04	+		
Wild Recovery Hike & Meeting Group (2)	95.00	+		
Women's Literature Study Group (1)	73.95	+		
<i>Southern California Region Total:</i>	28,107.80	-		
Southern Idaho Region				
Group In Idaho (0)	0.00	-		
Individual Members (12)	360.00	+		
Insanity to Serenity Group (2)	100.00	+		
New Attitudes Group (9)	1,000.00	+		
No Matter What Club Group (0)	0.00	-		
Our Guiding Principles Group (6)	343.47	+		
Southern Idaho Region (1)	6,895.19	+		
Southern Idaho Regional Convention (1)	489.41	+		
Treasure Valley Area (4)	2,706.66	+		
Unity Group (9)	204.56	-		
Wood River Group (2)	100.00	+		
<i>Southern Idaho Region Total:</i>	12,199.29	+		
Spain Region				
Gibraltar Home Group (2)	457.16	+		
Grupo Cambiando Actitudes (1)	50.00	-		
Grupo Vivir Limpios (1)	40.00	-		
Individual Members (0)	0.00	-		
Spain Region (6)	6,872.09	+		
<i>Spain Region Total:</i>	7,419.25	+		
Sweden Region				
A New Way of Life Group (2)	233.18	-		
Antligen hemma Gruppen (0)	0.00	-		
Enkelhet Gruppen (1)	116.00	-		
Frolundagrupper (2)	86.00	+		
Individual Members (0)	0.00	-		
Nacka Gruppen (1)	200.00	-		
Radda Rambo Mansgruppen (1)	500.00	+		
Sinnesrogrupper (1)	120.00	+		
Sweden Region (NA Sverige) (0)	0.00	-		
<i>Sweden Region Total:</i>	1,255.18	-		
Switzerland Region				
Switzerland Region (3)	4,571.19	+		
<i>Switzerland Region Total:</i>	4,571.19	+		
Tejas Bluebonnet Region				
Central Texas Area (1)	268.00	-		
Cypress Freedom Group (2)	100.00	+		
Easy Does It Group (3)	288.00	+		
Esperanza Area (1)	3,000.00	+		
Hill Country Area (1)	225.00	-		
Houston Area (7)	478.47	-		
Hugs Not Drugs Group (13)	130.00	+		
Individual Members (26)	1,682.98	-		
Just For Today Group (0)	0.00	-		
Keep It Clean Group (2)	40.00	+		
Kerrville Agape Group (3)	75.00	+		
Life's Second Chance Group (1)	50.00	+		
Living Clean Group (0)	0.00	-		
No Matter What Group (1)	70.00	-		
Northside Area (4)	1,241.30	+		
Old School Keep it Simple Group (7)	66.00	-		
Phoenix Group (1)	150.00	+		
Serious Undertakings Group (1)	150.00	+		
Stepping Up Group (0)	0.00	-		
Tejas Bluebonnet Reg Convention (0)	0.00	-		
Texas Unity Convention (2)	3,276.20	+		
The Sooner the Better Group (11)	478.34	+		
Tri-County Area (0)	0.00	-		
<i>Tejas Bluebonnet Region Total:</i>	11,769.29	-		

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Tri-State Region

Beechwood Group (2)	65.00	+
Central Western PA Area (11)	275.00	+
East End Area (4)	1,154.77	-
Free For Life Group (0)	0.00	-
Give Yourself a Break Group (1)	150.00	+
Growing Tree Group (2)	97.56	-
Holiday Park Group (1)	104.04	+
Individual Members (1)	20.00	-
Interstate Crossroads Area (5)	3,300.00	+
Living in Recovery Group (1)	65.00	-
Second Chance Group (0)	0.00	-
Shady Group (3)	120.00	+
South Hills Area (8)	1,496.40	-
Sunday Morning Serenity Group (2)	80.00	+
Tri-State Regional Office (0)	0.00	-
Tuesday Night Elizabeth Township Group (1)	50.00	-
We Do Recover Group (0)	0.00	-
<i>Tri-State Region Total:</i>	<i>6,977.77</i>	<i>-</i>

UK Region

Free Counties Area (0)	0.00	-
Individual Members (1)	5.00	-
Living Clean Study Group (0)	0.00	-
UK Region (0)	0.00	-
<i>UK Region Total:</i>	<i>5.00</i>	<i>-</i>

United Arab Emirates

United Arab Emirates Area (1)	382.00	-
<i>United Arab Emirates Total:</i>	<i>382.00</i>	<i>-</i>

Upper Midwest Region

That's It Group (0)	0.00	-
Upper Midwest Region (1)	500.00	+
<i>Upper Midwest Region Total:</i>	<i>500.00</i>	<i>+</i>

Upper Rocky Mountain Region

Alive & Free Group (0)	0.00	-
Central Basin Area (0)	0.00	-
Central Wyoming Area (0)	0.00	-
Clean & Free Group (0)	0.00	-
Cody Group (1)	235.00	+
Hope Not Dope Group (1)	196.73	+
Individual Members (0)	0.00	-
Living Proof Group (8)	952.92	+
Upper Rocky Mountain Region (1)	2,800.00	-
Wake Up Call Group (0)	0.00	-
Wyoming Western Area (0)	0.00	-
<i>Upper Rocky Mountain Region Total:</i>	<i>4,184.65</i>	<i>-</i>

Utah Region

Individual Members (1)	15.00	+
Just For Today Group (1)	74.57	+
Lakeside Unity Area (11)	147.18	-
Northern Utah Area (19)	603.63	+
Search For Serenity Group (0)	0.00	-
Second Chance Group (0)	0.00	-
Thank God It's Friday Group (0)	0.00	-
Utah Region (2)	1,691.93	+
<i>Utah Region Total:</i>	<i>2,532.31</i>	<i>+</i>

Volunteer Region

Hope Not Dope Group (1)	285.00	+
Individual Members (18)	228.00	+
Nickel & Dime Group (0)	0.00	-
Primary Purpose Group (2)	43.00	-
Quiet Riot Group (0)	0.00	-

Recovery First Group (1)	2,113.00	+
Sparta Crossroads Group (1)	56.77	+
Volunteer Region (2)	3,700.00	-
<i>Volunteer Region Total:</i>	<i>6,425.77</i>	<i>-</i>

Washington/N Idaho Region

A Burning Desire Group (1)	100.00	+
Atmosphere of Recovery Group (4)	144.26	-
Basic NA Group (0)	0.00	-
Battle Ground Group (3)	208.00	+
Better Late than Never Group (1)	200.00	-
Burning Desires Group (6)	201.00	-
Chelan & Douglas Counties Area (1)	250.00	-
Friday Night Alive Group (10)	330.00	-
Friday Night Live Group (1)	118.00	-
Friday Night Step Study Group (1)	150.00	+
Grays Harbor Area (1)	300.00	+
Hope in South Everett Group (1)	106.00	+
Individual Members (69)	11,048.07	-
Just for Today Group (4)	22.00	+
Kind of Thursday Night Group (11)	719.29	+
Living Clean Group (6)	235.00	+
Living Clean Group (0)	0.00	-
Men's Night Out Group (1)	166.00	+
More Gratitude Less Attitude Group (9)	197.57	-
Moving Mountains Group (12)	900.00	+
New Opportunities Unlimited Possibilities Group (0)	0.00	-
No Grass Group (1)	334.21	+
North Olympic Peninsula Area (3)	1,056.12	+
NW Washington LSU (1)	4,000.00	+
Oasis Group (4)	355.13	+
Port Hadlock Group (4)	125.00	+
Positive Connections Group (1)	150.00	+
Rainbow Circle Group (0)	0.00	-
Recovery in Progress (RIP) Group (6)	80.00	+
Rock Bottom Group (0)	0.00	-
Seattle Area (5)	1,132.31	-
Serenity in Snohomish Group (1)	209.05	+
South King County Area (11)	821.82	-
South Puget Sound Area (4)	3,650.00	+
Take It or Leave It Group (0)	0.00	-
The Lewis County Area (1)	217.23	+
The Lie is Dead Group (0)	0.00	-
Tower of Power Group (3)	75.00	-
Unity in Union Group (6)	193.52	+
Washington/N Idaho Region (7)	40,411.23	-
We do Recovery Group (3)	-383.75	-
<i>Washington/N Idaho Region Total:</i>	<i>67,822.06</i>	<i>-</i>

Western New York Region

Buffalo Area (0)	0.00	-
Franklinville Discussion Group (2)	200.00	-
Individual Members (15)	192.32	+
Sunday Night Beginners Group (0)	0.00	-
Western New York Region (2)	7,000.00	-
<i>Western New York Region Total:</i>	<i>7,392.32</i>	<i>-</i>

Western Russia Region

Clean South Group (2)	160.00	+
Individual Members (0)	0.00	-
Nothing to Fear Group (0)	0.00	-
Western Russia Region (5)	2,893.00	+
<i>Western Russia Region Total:</i>	<i>3,053.00</i>	<i>+</i>

Contributor (# of contributions)	FY 2018 contributions	+ /- = compared to FY2017	● Individuals ● Groups ● Area ● Regions ● Activities/other	→ View previous NAWS Annual Reports at www.na.org/AR
Wisconsin Region				
A Time to Share Group (1)	160.00	+		
Badgerland Area (9)	79.94	-		
Individual Members (2)	63.50	-		
Inland Lakes Unity Area (2)	1,304.46	+		
It Can Happen Group (3)	75.80	+		
Lifeboat Group (1)	144.00	+		
Milwaukee Area (3)	1,005.03	-		
Morning Sky Group (0)	0.00	-		
New You Group (0)	0.00	-		
North Central WI Area (8)	850.67	+		
North East Wisconsin Area (6)	600.00	=		
Regifting Group (1)	10.00	+		
Straight Ahead Group (0)	0.00	-		
There is Serenity Group (0)	0.00	-		
When at the End of the Road Group (1)	138.00	-		
Wisconsin Region (2)	1,220.79	+		
Women in Recovery Group (12)	125.12	+		
Y12SR Group (0)	0.00	-		
<i>Wisconsin Region Total:</i>	5,777.31	+		
Other Events				
Circle of Sisters (1)	30,596.09	+		
Giving It Back Campout I (1)	73.38	+		
MACCNA Inc (Mexico, Arizona, California Conv) (2)	6,551.85	+		
Miracle of Women Conference (1)	300.00	+		
Pacific Northwest Convention (1)	6,111.18	+		
Texas State Convention (1)	2,145.00	+		
Western Service Learning Day (0)	0.00	-		
<i>Other Event Total:</i>	45,777.50	+		
Zonal Forums				
Canadian Assembly (1)	10,000.00	-		
European Delegates Meeting (2)	23,587.00	+		
Midwest Zonal Forum (1)	150.00	+		
Plains States Zonal Forum (0)	0.00	-		
Russian Zonal Forum (3)	11,562.00	+		
Southern Zonal Forum (2)	1,780.51	+		
<i>Zonal Forum Total:</i>	47,079.51	+		
	Grand Total:	\$1,000,299.16	-	

Narcotics Anonymous World Services Consolidated Statement of Financial Position

Balance Sheet – For the Twelve Months Ending 30 June 2018

CURRENT ASSETS

Cash and Cash Equivalents		
Checking Accounts and Money Market	\$1,853,994	
Reserve Accounts	1,591,756	
Total Accessible Cash for Operations	\$3,445,750	
Cash in Iran	308,358	
Reserve for WCNA	1,996,914	
Cash Total		\$5,751,022
Accounts Receivable		
Accounts Receivable	\$1,153,091	
Convention & Conference Clearing Accounts	6,956	
Less Allowance for Doubtful Accounts	(87,514)	
Receivable Total		1,072,534
Inventory		1,455,699
Prepaid Expenses and Sales Deposits		111,096
WCNA Deposits and Prepaid Expenses		326,035
Total Current Assets		\$8,716,386

EQUIPMENT, FURNITURE AND IMPROVEMENTS

Equipment and Furniture	\$1,585,785	
Leasehold Improvements	1,123,408	
Intellectual and Software Property	3,044,698	
Less Accumulated Depreciation and Amortization	(4,564,611)	
Total Equipment, Furniture and Improvements		1,189,280
TOTAL ASSETS		\$9,905,666

CURRENT LIABILITIES

Accounts Payable	\$461,711	
Accrued Payroll Expense	176,655	
Total Current Liabilities		\$638,366

LONG TERM LIABILITIES

Notes Payable	\$0	
Lease Buy Out	\$494,829	
Total Long Term Liabilities		494,829

DEFERRED INCOME

Conventions	\$1,996,914	
Total Deferred Income		1,996,914

NET ASSETS

Previous Unrestricted Net Assets	\$6,986,194	
Current Gain / (Loss) Unrestricted Net Assets	(210,637)	
Total Net Assets		6,775,557
TOTAL LIABILITIES AND NET ASSETS		\$9,905,666

Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2018

	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE %
INCOME				
RECOVERY LITERATURE INCOME				
BASIC TEXT: Hardcover English	\$2,034,591	\$2,186,923	(\$152,332)	-7%
BASIC TEXT: Translated	207,399	174,947	32,452	19%
BASIC TEXT: Softcover	1,007,053	922,898	84,155	9%
JUST FOR TODAY	789,525	834,427	(44,902)	-5%
IT WORKS: HOW & WHY	596,313	622,095	(25,782)	-4%
SPONSORSHIP BOOK	30,043	33,435	(3,392)	-10%
STEP WORKING GUIDES	851,522	766,984	84,538	11%
LIVING CLEAN	362,847	518,977	(156,130)	-30%
GUIDING PRINCIPLES	250,412	380,000	(129,588)	-34%
ePUB BOOKS	98,367	70,708	27,659	39%
LITERATURE INCOME (IRAN)	611,687	813,874	(202,187)	-25%
OTHER RECOVERY LITERATURE	1,177,286	1,317,629	(140,343)	-11%
Subtotal	\$8,017,045	\$8,642,897	(\$625,852)	-7%
OTHER INVENTORY INCOME				
MEDALLIONS	\$869,201	\$785,360	\$83,841	11%
KEY TAGS & CHIPS	1,340,334	1,277,201	63,133	5%
NON-FIPT INFORMATION BOOKLETS	201,721	58,534	143,187	245%
HANDBOOKS	159,610	52,752	106,858	203%
SPECIALTY ITEMS	87,177	64,952	22,225	34%
GROUP/AREA MATERIALS	158,606	127,724	30,882	24%
MIRACLES HAPPEN	17,443	24,334	(6,891)	-28%
Subtotal	\$2,834,092	\$2,390,857	\$443,235	19%
SHIPPING	\$573,306	\$588,910	(\$15,604)	-3%
DISCOUNTS	(1,462,747)	(1,332,005)	(130,742)	10%
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(92,073)	(170,301)	78,228	-46%
Subtotal	(\$981,514)	(\$913,396)	(\$68,118)	7%
Gross Literature Income (less discounts)	\$9,869,623	\$10,120,358	(\$250,735)	-2%
Gross Literature Income (without IRAN)	\$9,257,936	\$9,306,484	(\$48,548)	-1%
RECOVERY LITERATURE COST OF GOODS				
BASIC TEXT: Hardcover English	\$349,317	\$413,324	(\$64,007)	-15%
BASIC TEXT: Translated	40,467	50,537	(10,070)	-20%
BASIC TEXT: Softcover	119,883	116,565	3,318	3%
JUST FOR TODAY	67,348	79,313	(11,965)	-15%
IT WORKS: HOW & WHY	91,212	94,335	(3,123)	-3%
SPONSORSHIP BOOK	5,524	9,534	(4,010)	-42%
STEP WORKING GUIDES	82,114	82,227	(113)	0%
LIVING CLEAN	44,249	68,730	(24,481)	-36%
GUIDING PRINCIPLES	34,569	90,000	(55,431)	-62%
ePUB BOOKS	29,959	22,458	7,501	33%
LITERATURE PRODUCTION (IRAN)	350,504	617,388	(266,884)	-43%
OTHER RECOVERY LITERATURE	242,014	222,848	19,166	9%
Subtotal	\$1,457,160	\$1,867,259	(\$410,099)	-22%

Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2018

	<i>YTD ACTUAL</i>	<i>YTD BUDGET</i>	<i>VARIANCE</i>	<i>VARIANCE %</i>
OTHER INVENTORY COST OF GOODS				
MEDALLIONS	\$208,942	\$171,320	\$37,622	22%
KEY TAGS & CHIPS	302,484	274,595	27,889	10%
NON-FIPT INFORMATION BOOKLETS	36,635	8,598	28,037	326%
HANDBOOKS	30,883	13,389	17,494	131%
SPECIALTY ITEMS	23,381	21,548	1,833	9%
GROUP/AREA MATERIALS	56,389	39,436	16,953	43%
MIRACLES HAPPEN	3,430	4,290	(860)	-20%
Subtotal	\$662,144	\$533,176	\$128,968	24%
Total Cost of Goods	\$2,119,304	\$2,400,435	(\$281,131)	-12%
Total Cost of Goods without IRAN	\$1,768,800	\$1,783,047	(\$14,247)	-1%
Net Literature Income	\$7,750,319	\$7,719,923	\$30,396	0%
Net Literature Income without IRAN	\$7,489,136	\$7,523,437	(\$34,301)	0%
FELLOWSHIP DONATIONS				
BREAKDOWN BY DONOR TYPE				
Members	\$77,444	\$76,026	\$1,418	2%
Groups	86,203	80,052	6,151	8%
Areas	138,513	126,126	12,387	10%
Regions	599,680	378,679	221,001	58%
Events/Conventions	51,380	37,438	13,942	37%
Unity Day	0	21,549	(21,549)	-100%
Zonal & Other Forums	47,080	64,602	(17,522)	-27%
Total Donations	\$1,000,300	\$784,472	\$215,828	28%
MISCELLANEOUS INCOME				
LICENSED VENDOR PAYMENTS	\$33,596	\$26,976	\$6,620	25%
INTEREST	6,777	6,218	559	9%
MISCELLANEOUS	1,978	0	1,978	
Total Miscellaneous Income	\$42,351	\$33,194	\$9,157	28%
OPERATING INCOME (Not including event specific)	\$8,792,970	\$8,537,589	\$255,381	3%
OPERATING INCOME (Not including IRAN)	\$8,531,787	\$8,341,103	\$190,684	2%

Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2018

EXPENSE	YTD ACTUAL	YTD BUDGET	VARIANCE	VARIANCE %
LITERATURE PRODUCTION & DISTRIBUTION				
FIXED OPERATIONAL EXPENSES				
IN HOUSE PRODUCTION (not included in Cost of Goods)	\$117,069	\$107,646	\$9,423	9%
TRANSLATIONS (not included in Cost of Goods)	32,928	31,950	978	3%
LITERATURE DISTRIBUTION (IRAN)	62,294	105,757	(43,463)	-41%
SHIPPING	585,956	603,895	(17,939)	-3%
BUSINESS PLAN WORK GROUP	484	0	484	
LEGAL	24,461	42,729	(18,268)	-43%
LITERATURE PRODUCTION & DISTRIBUTION TRAVEL	15,992	12,706	3,286	26%
ACCOUNTING	17,666	18,802	(1,136)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	1,409,655	1,358,668	50,987	4%
OVERHEAD	837,526	713,371	124,155	17%
TECHNOLOGY	115,822	115,486	336	0%
Total Literature Production & Distribution	\$3,219,853	\$3,111,010	\$108,843	3%
Total Literature Production & Distribution without IRAN	3,157,559	3,005,253	152,306	5%
WORLD SERVICE CONFERENCE SUPPORT				
FIXED OPERATIONAL EXPENSES				
PUBLICATIONS	\$29,655	\$42,424	(\$12,769)	-30%
WORLD SERVICE CONFERENCE BIENNIAL MEETING	465,081	565,206	(100,125)	-18%
WORLD BOARD	171,233	255,887	(84,654)	-33%
HUMAN RESOURCE PANEL	14,625	23,584	(8,959)	-38%
WSC CO-FACILITATOR	4,885	4,222	663	16%
ACCOUNTING	10,128	10,780	(652)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	808,202	778,970	29,232	4%
OVERHEAD	458,903	408,999	49,904	12%
TECHNOLOGY	66,405	66,212	193	0%
Total World Service Conference Support	\$2,029,117	\$2,156,284	(\$127,167)	-6%
FELLOWSHIP DEVELOPMENT				
FIXED OPERATIONAL EXPENSES				
PUBLICATIONS	\$90,560	\$78,322	\$12,238	16%
FELLOWSHIP SUPPORT	459,901	246,415	213,486	87%
PUBLIC RELATIONS	43,977	79,210	(35,233)	-44%
DEVELOPMENTAL LITERATURE	286,182	342,928	(56,746)	-17%
ACCOUNTING	16,017	17,047	(1,030)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	1,278,087	1,231,859	46,228	4%
OVERHEAD	1,000,550	646,789	353,761	55%
TECHNOLOGY	105,012	104,707	305	0%
Total Fellowship Development	\$3,280,286	\$2,747,277	\$533,009	19%

Narcotics Anonymous World Services Consolidated Statement of Activities

Income Statement – For the Twelve Months Ending 30 June 2018

	<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>VARIANCE</u>	<u>VARIANCE %</u>
EVENTS				
FIXED OPERATIONAL EXPENSES				
FUTURE (AND PRIOR) CONVENTIONS	(\$741)	\$21,210	(\$21,951)	-103%
LEGAL	0	10,000	(10,000)	-100%
ACCOUNTING	3,298	3,510	(212)	-6%
PERSONNEL (Includes amount budgeted to variable projects)	263,136	253,618	9,518	4%
OVERHEAD	148,673	133,163	15,510	12%
TECHNOLOGY	21,620	21,557	63	0%
Total Events (Not including WCNA)	\$435,986	\$443,058	(\$7,072)	-2%
TOTAL EXPENSE (Not inc. WCNA)	\$8,965,242	\$8,457,629	\$507,613	6%
TOTAL EXPENSE (Not inc. IRAN)	\$8,902,948	\$8,351,872	\$551,076	7%
EXCESS REV/EXP (Not inc. WCNA)	(\$172,272)	\$79,960	(\$252,232)	-315%
EXCESS REV/EXP (Not inc. IRAN)	(371,161)	(10,769)	(360,392)	3347%
EVENT SPECIFIC EXPENSE				
WCNA-37 EXPENSE ADMINISTRATION	\$38,361	\$0	\$38,361	
Total Event Specific Expense	\$38,361	\$0	\$38,361	
Total Event Specific Excess Revenue/Expense	(\$38,361)	\$0	(\$38,361)	
INCREASE (DECREASE) NET ASSETS	(\$210,633)	\$79,960	(\$290,593)	-363%
INCREASE (DECREASE) without IRAN	(\$409,522)	(\$10,769)	(\$398,753)	3703%



INDEPENDENT AUDITORS' REPORT

To the World Board of
Narcotics Anonymous World Services, Inc.

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Narcotics Anonymous World Services, Inc. (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2018, 2017 and 2016, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of Payam Omega (the official business name of the Iran service office) which statements reflect total assets of \$818,936, \$921,634 and \$880,151 as of June 30, 2018, 2017 and 2016, respectively, and net revenues of \$261,182, \$224,450 and \$287,943, respectively, for the years then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Payam Omega, is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

To the World Board of
Narcotics Anonymous World Services, Inc.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, based on our audits and the report of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Narcotics Anonymous World Services, Inc. as of June 30, 2018, 2017 and 2016 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Miller Kaplan Arase LLP

MILLER KAPLAN ARASE LLP
North Hollywood, California
April 23, 2019

Narcotics Anonymous World Services Consolidated Statement of Financial Position Exhibit A

	June 30, 2018	June 30, 2017	June 30, 2016
Assets			
Current assets:			
Cash and cash equivalents	\$ 5,011,831	\$ 3,155,165	\$ 2,594,246
Investments - at fair value	746,146	537,927	544,138
Accounts receivable (net of allowance for uncollectible accounts of \$87,514, \$87,460, and \$82,395, respectively)	1,070,118	752,449	581,576
Publication inventory	1,455,698	1,549,384	1,396,352
Prepaid expenses	155,751	253,807	197,114
Total current assets	8,439,544	6,248,732	5,313,426
Property and equipment:			
Furniture and equipment	1,585,783	1,518,246	1,480,528
Leasehold improvements	1,123,408	1,072,760	1,023,202
	2,709,191	2,591,006	2,503,730
Less: accumulated depreciation and amortization	(2,411,702)	(2,263,265)	(2,214,316)
Total property and equipment - net	297,489	327,741	289,414
Other assets:			
Deposits	276,845	(12,132)	(15,959)
Trademarks, software and copyrights (net of accumulated amortization of \$2,152,909, \$1,955,531, and \$1,781,336, respectively)	891,788	857,610	722,568
	891,788	857,610	722,568
Total other assets	1,168,633	845,478	706,609
Total assets	\$ 9,905,666	\$ 7,421,951	\$ 6,309,449
Liabilities and net assets			
Current Liabilities:			
Accounts payable	\$ 461,711	\$ 283,057	\$ 119,003
Lease buyout	494,829	-	-
Accrued salaries, vacation and tax withholdings payable	176,655	152,700	252,667
Deferred convention revenue	1,996,914	-	-
Total liabilities	3,130,109	435,757	371,670
Unrestricted net assets	6,775,557	6,986,194	5,937,779
Total liabilities and net assets	\$ 9,905,666	\$ 7,421,951	\$ 6,309,449

See accompanying notes to consolidated financial statements.

Narcotics Anonymous World Services Consolidated Statement of Financial Position Exhibit B

	Years Ended		
	June 30, 2018	June 30, 2017	June 30, 2016
Revenues, gains and other support:			
Sales of publications and program materials	\$ 9,910,454	\$ 10,308,835	\$ 9,921,371
Less discounts and cost of sales	<u>2,964,450</u>	<u>2,988,512</u>	<u>3,013,802</u>
Net sales of publications and program materials	6,946,004	7,320,323	6,907,569
Convention registration and other revenue	741	1,196	4,436
Fellowship contributions	1,000,300	1,189,265	1,018,092
Interest	6,777	3,782	3,753
Other	<u>35,282</u>	<u>30,533</u>	<u>32,210</u>
Total revenues, gains and other support	<u>7,989,104</u>	<u>8,545,099</u>	<u>7,966,060</u>
Expenses:			
Literature production and distribution	2,331,097	2,302,818	2,062,147
World Service Conference support	1,937,029	1,694,297	1,968,287
Fellowship development	3,142,295	3,001,405	2,959,648
Events	<u>445,104</u>	<u>173,477</u>	<u>550,517</u>
Total expenses	<u>7,855,525</u>	<u>7,171,997</u>	<u>7,540,599</u>
Depreciation and amortization	<u>344,216</u>	<u>324,687</u>	<u>281,797</u>
Total expenses	<u>8,199,741</u>	<u>7,496,684</u>	<u>7,822,396</u>
Change in net assets	(210,637)	1,048,415	143,664
Unrestricted net assets:			
Beginning of year	<u>6,986,194</u>	<u>5,937,779</u>	<u>5,794,115</u>
End of year	<u>\$ 6,775,557</u>	<u>\$ 6,986,194</u>	<u>\$ 5,937,779</u>

See accompanying notes to consolidated financial statements.

Narcotics Anonymous World Services Consolidated Statement of Financial Position Exhibit C-1

Year Ended June 30, 2018

	Literature Production and Distribution	World Service Conference Support	Fellowship Development	Events	Total
Expenses:					
Salaries, wages and payroll taxes	\$ 1,154,525	\$ 661,927	\$ 1,046,769	\$ 215,511	\$ 3,078,732
Employee health benefits	208,309	119,430	188,867	38,884	555,490
Retirement contribution	37,251	21,357	33,774	6,953	99,335
Contract labor	170	98	155	32	455
Convention expense	-	-	-	38,361	38,361
Occupancy	339,077	158,689	250,950	51,666	800,382
Travel	46,389	8,065	5,478	1,035	60,967
Conferences	-	479,707	-	-	479,707
Worldwide workshops	-	-	308,658	-	308,658
Telephone	53,652	30,760	48,645	10,015	143,072
Postage	13,768	8,975	12,483	2,570	37,796
Office expense	42,704	24,404	38,718	7,971	113,797
Professional fees	79,614	17,841	28,214	5,809	131,478
Equipment leases	209,404	120,059	189,860	39,089	558,412
Computer expense	103,129	59,127	93,503	19,251	275,010
Insurance	22,347	12,812	20,261	4,172	59,592
Developmental literature	-	-	103,976	-	103,976
Free publications	-	29,655	90,560	-	120,215
Free literature	-	1,263	189,842	-	191,105
Currency conversion	-	-	277,977	-	277,977
Public relations	-	-	43,977	-	43,977
Workgroups	484	-	-	-	484
World Board	-	171,234	-	-	171,234
Fellowship assistance	-	-	151,244	-	151,244
Website expense	7,729	4,432	7,008	1,443	20,612
Other operating expenses	12,545	7,194	11,376	2,342	33,457
	<u>2,331,097</u>	<u>1,937,029</u>	<u>3,142,295</u>	<u>445,104</u>	<u>7,855,525</u>
Depreciation and amortization	129,081	74,007	117,033	24,095	344,216
Total expenses	<u>\$ 2,460,178</u>	<u>\$ 2,011,036</u>	<u>\$ 3,259,328</u>	<u>\$ 469,199</u>	<u>\$ 8,199,741</u>

See accompanying notes to consolidated financial statements.

Narcotics Anonymous World Services Consolidated Statement of Financial Position Exhibit C-2

Year Ended June 30, 2017

	Literature Production and Distribution	World Service Conference Support	Fellowship Development	Events	Total
Expenses:					
Salaries, wages and payroll taxes	\$ 1,128,949	\$ 797,791	\$ 993,476	\$ 90,316	\$ 3,010,532
Employee health benefits	188,968	133,537	166,292	15,118	503,915
Retirement contribution	28,406	20,074	24,998	2,272	75,750
Contract labor	20,269	14,323	17,837	1,622	54,051
Convention expense	-	-	-	3,011	3,011
Occupancy	368,641	193,763	241,290	21,935	825,629
Travel	5,636	4,186	6,544	451	16,817
Conferences	-	26,010	-	-	26,010
Worldwide workshops	-	-	205,372	-	205,372
Telephone	49,390	34,903	43,463	3,951	131,707
Postage	8,921	7,222	7,851	714	24,708
Office expense	43,259	30,570	38,068	3,461	115,358
Professional fees	105,232	24,415	30,403	2,764	162,814
Equipment leases	186,337	131,678	163,977	14,907	496,899
Computer expense	115,588	81,682	101,717	9,247	308,234
Insurance	25,242	17,838	22,213	2,019	67,312
Developmental literature	-	-	59,196	-	59,196
Free publications	-	12,043	71,588	-	83,631
Free literature	-	567	369,204	-	369,771
Currency conversion	-	-	125,197	-	125,197
Public relations	-	-	92,750	-	92,750
Workgroups	6,860	15	2	-	6,877
World Board	-	148,755	-	-	148,755
Fellowship assistance	-	-	201,382	-	201,382
Website expense	14,554	10,285	12,807	1,164	38,810
Other operating expenses	6,566	4,640	5,778	525	17,509
	<u>2,302,818</u>	<u>1,694,297</u>	<u>3,001,405</u>	<u>173,477</u>	<u>7,171,997</u>
Depreciation and amortization	121,758	86,042	107,147	9,740	324,687
Total expenses	<u>\$ 2,424,576</u>	<u>\$ 1,780,339</u>	<u>\$ 3,108,552</u>	<u>\$ 183,217</u>	<u>\$ 7,496,684</u>

See accompanying notes to consolidated financial statements.

**Narcotics Anonymous World Services
Consolidated Statement of Financial Position
Exhibit C-3**

Year Ended June 30, 2016

	Literature Production and Distribution	World Service Conference Support	Fellowship Development	Events	Total
Expenses:					
Salaries, wages and payroll taxes	\$ 1,035,741	\$ 636,241	\$ 1,006,148	\$ 281,130	\$ 2,959,260
Employee health benefits	184,277	113,198	179,011	50,018	526,504
Retirement contribution	25,748	15,817	25,013	6,989	73,567
Contract labor	36,930	22,685	35,874	10,024	105,513
Convention expense	-	-	-	18,199	18,199
Occupancy	255,376	136,852	216,416	60,469	669,113
Travel	2,594	21,139	2,520	704	26,957
Conferences	-	521,379	-	-	521,379
Worldwide workshops	-	-	236,595	-	236,595
Telephone	40,080	24,620	38,934	10,879	114,513
Postage	2,933	2,463	2,850	796	9,042
Office expense	43,974	31,190	42,718	11,936	129,818
Professional fees	101,773	20,513	32,438	9,064	163,788
Equipment leases	171,594	105,407	166,691	46,575	490,267
Computer expense	96,121	59,046	93,374	26,090	274,631
Insurance	20,413	12,540	19,830	5,541	58,324
Developmental literature	-	-	46,065	-	46,065
Free publications	-	14,336	126,706	-	141,042
Free literature	-	-	240,132	-	240,132
Currency conversion	-	-	213,939	-	213,939
Public relations	-	-	83,849	-	83,849
Workgroups	-	-	1	-	1
World Board	-	203,468	-	-	203,468
Fellowship assistance	-	-	107,224	-	107,224
Website expense	24,863	15,273	24,153	6,748	71,037
Other operating expenses	19,730	12,120	19,167	5,355	56,372
	<u>2,062,147</u>	<u>1,968,287</u>	<u>2,959,648</u>	<u>550,517</u>	<u>7,540,599</u>
Depreciation and amortization	98,629	60,586	95,811	26,771	281,797
Total expenses	<u>\$ 2,160,776</u>	<u>\$ 2,028,873</u>	<u>\$ 3,055,459</u>	<u>\$ 577,288</u>	<u>\$ 7,822,396</u>

See accompanying notes to consolidated financial statements.

Narcotics Anonymous World Services Consolidated Statement of Financial Position Exhibit D

	Years Ended		
	June 30, 2018	June 30, 2017	June 30, 2016
Cash flows from operating activities:			
Change in net assets	\$ (210,637)	\$ 1,048,415	\$ 143,664
Adjustment to reconcile change in net assets to net cash provided by operating activities:			
Depreciation and amortization	344,216	324,687	281,797
(Increase) decrease in assets:			
Accounts receivable	(317,669)	(170,873)	(30,979)
Publication inventory	93,686	(153,032)	(56,747)
Prepaid expenses	98,056	(56,693)	(66,725)
Deposits	(288,977)	(3,827)	(42,709)
Increase (decrease) in liabilities:			
Accounts payable and lease buyout	673,483	164,054	(192,040)
Accrued salaries and withholdings payable	23,955	(99,967)	18,637
Deferred convention revenue	1,996,914	-	-
Net cash provided by operating activities	<u>2,413,027</u>	<u>1,052,764</u>	<u>54,898</u>
Cash flows from investing activities:			
Purchases of investments	(666,298)	(207,670)	(495,415)
Proceeds from the sale of investments	458,079	213,881	328,733
Purchases of furniture and equipment	(64,169)	(141,030)	(131,720)
Purchases of leasehold improvements	(52,417)	(47,789)	(45,635)
Payments to secure copyrights and trademarks and purchase software	<u>(231,556)</u>	<u>(309,237)</u>	<u>(213,517)</u>
Net cash (used) by investing activities	<u>(556,361)</u>	<u>(491,845)</u>	<u>(557,554)</u>
Net increase (decrease) in cash and cash equivalents	1,856,666	560,919	(502,656)
Cash and cash equivalents:			
Beginning of year	<u>3,155,165</u>	<u>2,594,246</u>	<u>3,096,902</u>
End of year	<u>\$ 5,011,831</u>	<u>\$ 3,155,165</u>	<u>\$ 2,594,246</u>

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statement

Independent Auditors' Report Years Ended June 2018, 2017, and 2016

NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Narcotics Anonymous World Services, Inc. (NAWS) was incorporated on January 25, 1977 and is headquartered in Chatsworth, California. In addition, NAWS operates literature distribution facilities in India and Toronto, Canada, and offices in Brussels, Belgium, and Iran. NAWS' Iranian service office is known as Payam Omega. NAWS is a not-for-profit organization that provides communications and information for the Fellowship of Narcotics Anonymous (NA). NAWS achieves its purpose by maintaining correspondence with NA groups and service committees, by printing and distributing World Services Conference (WSC) approved literature, and by maintaining the archives and files of NA.

In 1993, NA established the Fellowship Intellectual Property Trust (the Trust). The Trust was established for the purpose of holding and administering all recovery material and other intellectual properties of NA. The Trust is included in the consolidated financial statements of NAWS as a result of common control.

NAWS is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and under the California Revenue and Taxation Code. The Trust is also exempt under the applicable Internal Revenue Code and comparable California Revenue and Taxation Code. In addition, the Internal Revenue Service has determined that NAWS and the Trust are not private foundations within the meaning of Section 509(a) of the Internal Revenue Code. Therefore, no provision for federal and state income taxes was made for either NAWS or the Trust.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. **Consolidation Policy and Basis of Accounting:** The accompanying consolidated financial statements include the accounts of NAWS and the Trust. Significant intercompany balances and transactions are eliminated in consolidation. The consolidated financial statements are prepared on the accrual basis of accounting.
- B. **Financial Statement Presentation:** Under U.S. generally accepted accounting principles (GAAP) not-for-profit organizations are required to report information regarding financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. As of June 30, 2018, 2017 and 2016, NAWS held no temporarily or permanently restricted net assets.
- C. **Cash and Cash Equivalents:** NAWS considers all funds held in checking, savings and money market accounts to be cash and cash equivalents. Short term investments with initial maturities of 90 days or less are also considered cash equivalents.
- D. **Investments:** NAWS investments are reported at fair value. Investments include certificates of deposit, equities and government securities. See Note 5.
- E. **Publication Inventory:** Publications and other items held for resale are included in inventory and are carried at the lower of cost or market, with cost determined by the first-in, first-out method.
- F. **Property and Equipment:** Leasehold improvements and furniture and equipment are stated at cost. Major additions are capitalized while replacements, maintenance and repairs that do not improve or extend the useful life of the asset are expensed. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the related assets, which are as follows:

Leasehold improvements	5 years
Furniture and equipment	5 - 10 years

Depreciation and amortization expense related to property and equipment for the years ended June 30, 2018, 2017, and 2016 amounted to \$146,838, \$150,492 and \$136,095, respectively.

- G. **Trademarks and Copyrights:** The cost of acquiring and defending copyrights and trademarks is capitalized and is amortized over the approximate economic life of the copyright or trademark, which is estimated to be ten years. The cost of computer software is also capitalized and amortized over a period of seven years. Amortization expense related to trademarks and copyrights for the years ended June 30, 2018, 2017 and 2016 amounted to \$197,378, \$174,195 and \$145,702, respectively.
- H. **Accounts Receivable and Allowance for Doubtful Accounts:** Accounts receivable are reported net of an allowance for doubtful accounts. The allowance is based on management's estimate of the amount of receivables that will actually be collected. Management estimates uncollectible accounts based on the age of the receivable and other factors.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- I. **Translation of Foreign Financial Statements:** Financial operations in Canada, Europe and the Middle East are translated throughout the year to United States dollars. Gains or losses resulting from translating foreign currency financial statements are recorded in the consolidated statements of activities.
- J. **Estimates:** The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the financial statements. Actual results could differ from those estimates.
- K. **Functional Allocation of Expenses:** Based on estimates developed by management, 2018, 2017 and 2016 program service costs totaled \$7,379,767, \$6,747,016 and \$7,040,156, management and general costs totaled \$819,974, \$749,668 and \$782,240, respectively.
- L. **Tax Status:** Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by NAWS and recognize a tax liability if NAWS has taken a tax position that more likely than not would not be sustained upon examination by a tax authority. NAWS is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

NOTE 3 - RETIREMENT PLAN

NAWS maintains a qualified defined contribution retirement plan, which covers all employees. Under the terms of the plan, employees may elect to contribute pre-tax earnings up to the maximum allowable amount under the Internal Revenue Code. NAWS matches deferrals of up to 8% of compensation (5% through December 31, 2017) based on the employee's number of years of service. NAWS contributions totaled \$99,335, \$75,750 and \$73,567 for the years ended June 30, 2018, 2017 and 2016, respectively.

NOTE 4 - COMMITMENTS AND CONTINGENCIES

NAWS has entered into various lease agreements for the use of office equipment and facilities. The following is a schedule of future minimum rental payments required under leases that have initial or remaining noncancelable lease terms in excess of one year as of June 30, 2018:

Year ending 30 June,	
2019	\$ 753,965
2020	604,507
2021	289,100
2022	<u>205,054</u>
Total minimum payments required	<u><u>\$ 1,852,626</u></u>

Total payments made under the leases during the years ended June 30, 2018, 2017 and 2016 were \$805,779, \$966,155 and \$995,641, respectively.

NAWS holds equipment not in operation as of June 30, 2018 and makes payments on the original lease. The present value of future minimum payments is reported as a liability in the statement of financial position.

NOTE 5 - INVESTMENTS

GAAP establishes a fair value hierarchy that prioritizes valuation inputs into three levels based on the extent to which inputs used in measuring fair value are observable in the market:

Level 1 – Inputs are quoted prices in an active market.

Level 2 – Inputs are quoted prices for similar instruments and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data.

Level 3 – Inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability.

NOTE 5 - INVESTMENTS (Continued)

The following tables summarize investments based on the inputs used to value them:

	June 30, 2018			
	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ -	\$ 744,611	\$ 744,611
U.S. Government and Government Agency obligations	-	1,535	-	1,535
	<u>\$ -</u>	<u>\$ 1,535</u>	<u>\$ 744,611</u>	<u>\$ 746,146</u>
	June 30, 2017			
	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ -	\$ 535,982	\$ 535,982
U.S. Government and Government Agency obligations	-	1,944	-	1,944
	<u>\$ -</u>	<u>\$ 1,944</u>	<u>\$ 535,982</u>	<u>\$ 537,926</u>
	June 30, 2016			
	Level 1	Level 2	Level 3	Total
Certificates of deposit	\$ -	\$ -	\$ 535,364	\$ 535,364
U.S. Government and Government Agency obligations	-	2,359	-	2,359
Equities	6,415	-	-	6,415
	<u>\$ 6,415</u>	<u>\$ 2,359</u>	<u>\$ 535,364</u>	<u>\$ 544,138</u>

Level 1 investments comprise equities traded daily on an active exchange. Level 2 investments consist of government obligations valued based on trade prices for similar securities. Level 3 investments are certificates of deposit reported at cost, which approximates fair value.

The following tables reconcile the beginning and ending fair value of the Plan's Level 3 investments:

	Year Ended		
	June 30, 2018	June 30, 2017	June 30, 2016
Balance, July 1	\$ 535,983	\$ 535,364	\$ 367,646
Purchases/accrued interest	666,298	207,670	495,415
Sales/maturities	<u>(457,670)</u>	<u>(207,051)</u>	<u>(327,697)</u>
Balance, June 30	<u>\$ 744,611</u>	<u>\$ 535,983</u>	<u>\$ 535,364</u>

NOTE 6 - CONCENTRATIONS OF CREDIT RISK

NAWS places its cash and cash equivalents with high quality financial institutions. Cash in U.S. banks is covered by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank. Cash in Canadian accounts is insured up to \$100,000 (CAD) per bank. At June 30, 2018, deposits in U.S. institutions exceeded insurance limits by \$1,930,556 and deposits in Canadian banks exceeded insurance limits by \$1,033,435 (CAD). Cash in other foreign accounts is not covered and totaled approximately \$646,025 (excluding Iran) as of June 30, 2018.

Assets reported in the statement of financial position as of June 30, 2018 include cash of approximately \$308,000 and publication inventory of approximately \$510,000 at Payam Omega. Due to current relations between Iran and the United States, it is unlikely that NAWS could transfer such assets out of Iran; accordingly their use is limited to Iranian operations.

NOTE 7 - EMPLOYMENT CONTRACT

NAWS has entered into an employment agreement with its Executive Director. The agreement provides for compensation and benefits and expires on December 31, 2021. Should the agreement be terminated by NAWS, certain amounts would be payable to the Executive Director as defined in the agreement. Such amounts have not been accrued as of June 30, 2018.

NOTE 8 - SUBSEQUENT EVENTS

Management has evaluated subsequent events through April 23, 2019, the date these financial statements were available to be issued. There were no material subsequent events that require recognition or additional disclosure in these financial statements.

A Vision for NA Service

All of the efforts of Narcotics Anonymous are inspired by the primary purpose of our groups.



**Upon this
common ground
we stand
committed.**

Our vision is that one day:

- Every addict in the world has the chance to experience our message in his or her own language and culture and find the opportunity for a new way of life;
- Every member, inspired by the gift of recovery, experiences spiritual growth and fulfillment through service;
- NA service bodies worldwide work together in a spirit of unity and cooperation to support the groups in carrying our message of recovery;
- Narcotics Anonymous has universal recognition and respect as a viable program of recovery.

Honesty, trust, and goodwill are the foundation of our service efforts, all of which rely upon the guidance of a loving Higher Power.

